



Practical Cyber Resilience

Affordable, Meaningful Risk Reduction

Bringing together people and process for faster recoveries

We've All Seen The Headlines

Cancer treatments cancelled after Canadian hospitals hit by ransomware attack



Graham CLULEY
November 08, 2023

Promo Protect all your devices, without slowing them down.
Free 30-day trial



Canadian hospital handles ransomware attack

Ottawa hospital restored its computers after wiping their hard drives

Hospitals in Maine, New Hampshire lim after cyberattack on Catholic health org

Ransomware attack contributed to patient's death, says Britain's NHS

A cyber-attack that affected more than 60 trusts within the United Kingdom's National Health Service (NHS) has spread to more than 200 000 computer systems in 150 countries, including Canada. One hospital in Ontario — Lakeridge Health in Oshawa — reported that its [computer system was threatened](#) by the ransomware. The hospital's antivirus software contained the threat, however, and patient care and access to health records were not affected.

Investigation into hospital cyberattack determines some patient data accessed

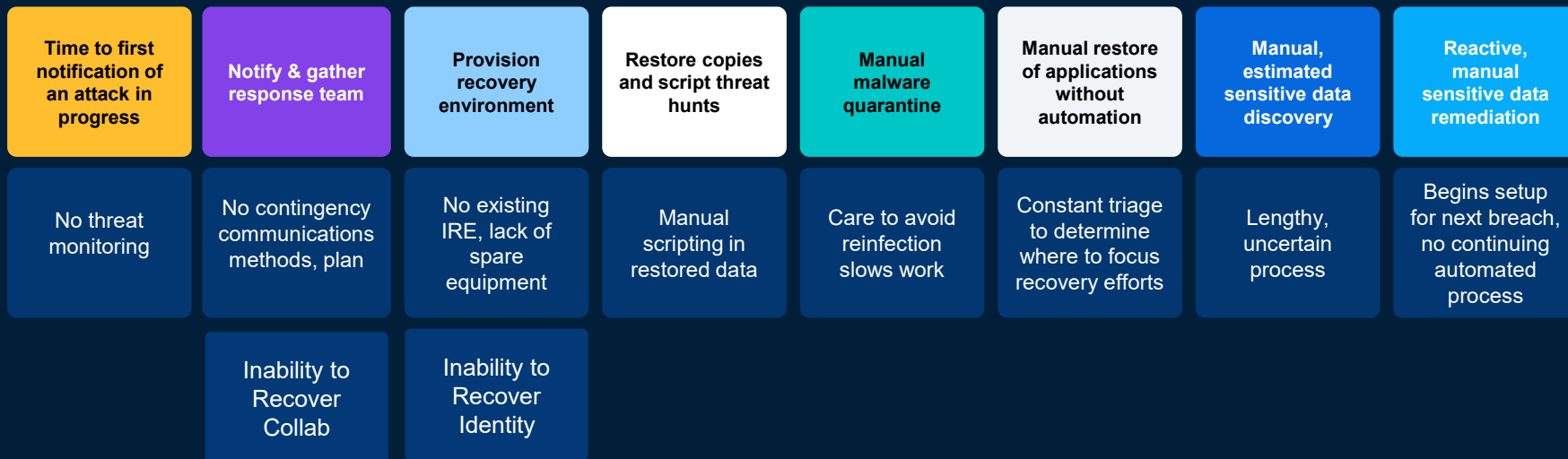
By Dean Shalhoup Union Leader Correspondent Jul 14, 2025 Updated Jul 15, 2025



The Status Quo

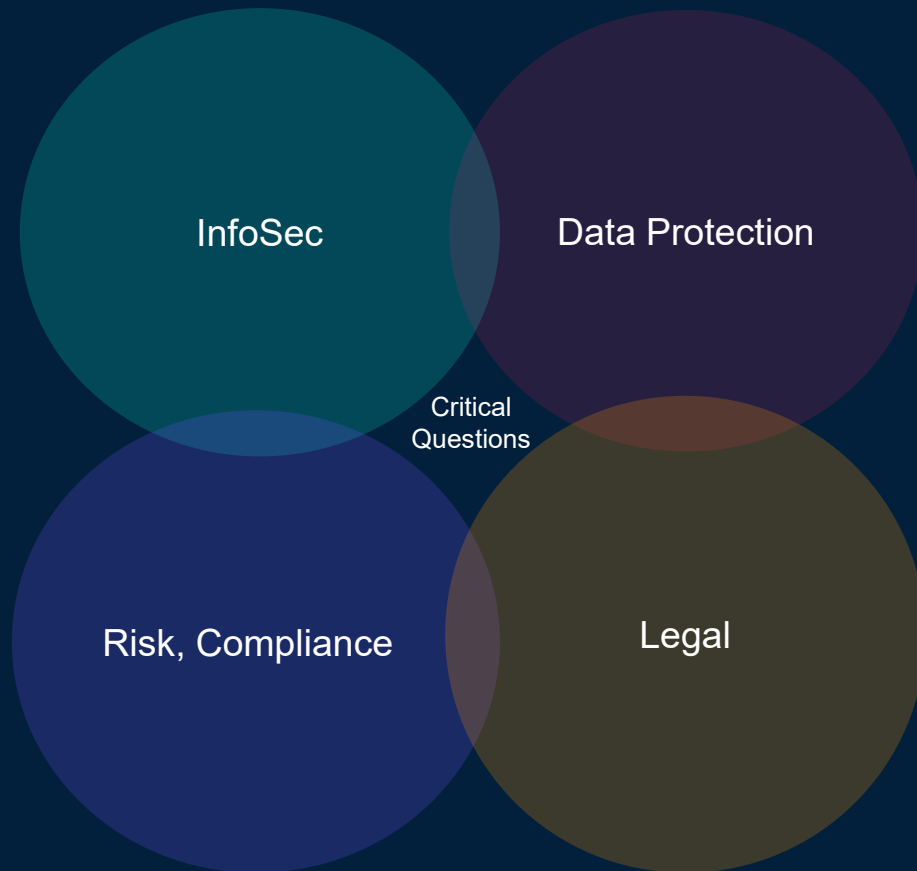
Weeks to Months

Operations down, patient impacts, and financial losses





Why Is Cyber Resilience Hard?





Selling *Cyber Resilience*



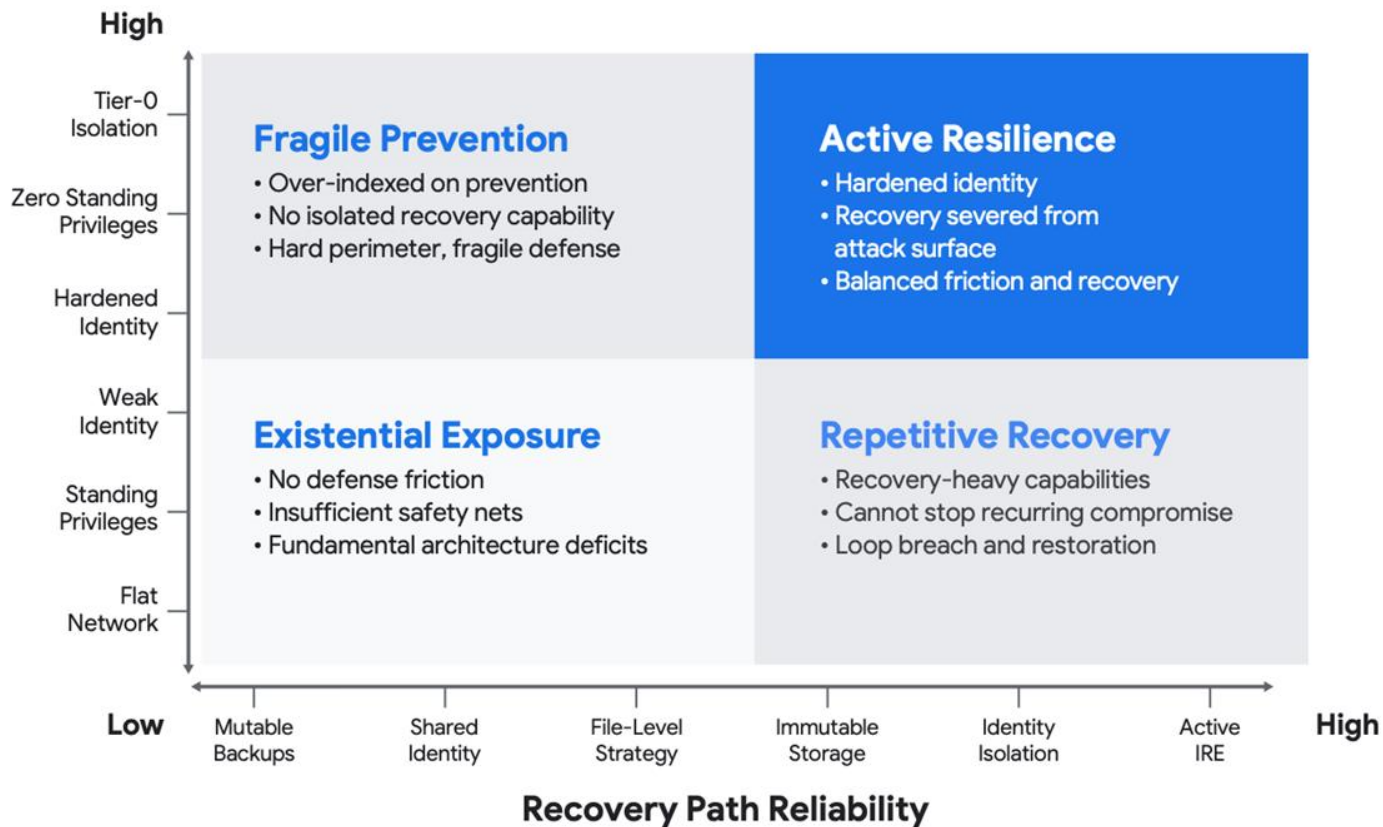
The Resilience Maturity Matrix

Resilience is not a single metric; it is the product of **prevention and recovery**. Prevention can be measured as the degree of friction a threat actor experiences

adversaries to move unimpeded within the environment, while the absence of offline safety nets ensures that the recovery environment is likely destroyed alongside production. The outcome is often severe; recovery is statistically unlikely without acceding to extortion demands, and even then, success is not guaranteed.

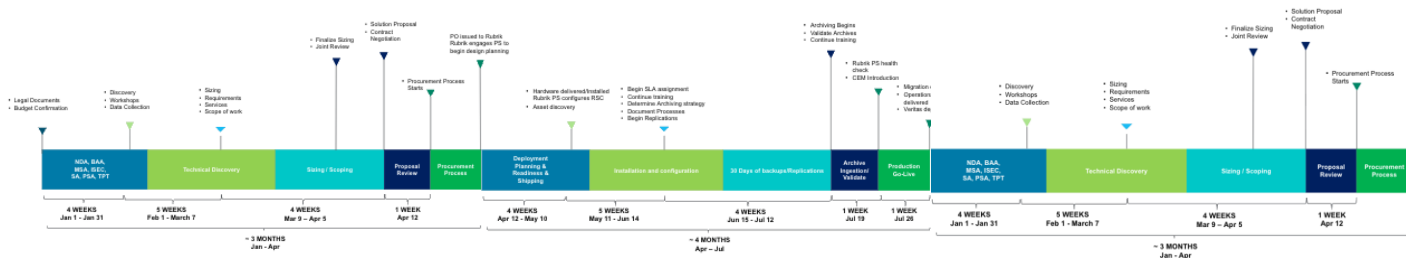
Active Resilience is the target state, characterized by balanced friction and trusted recovery. The adversary is slowed by hardened identity controls, and the recovery fabric is architecturally severed from the attack surface. In this state, attacks are degraded from existential crises into containable incidents. The organization retains the authority to refuse extortion demands, secure in the knowledge that their recovery path remains untainted.

Minimal Viable Security





Risk Reduction Timeline



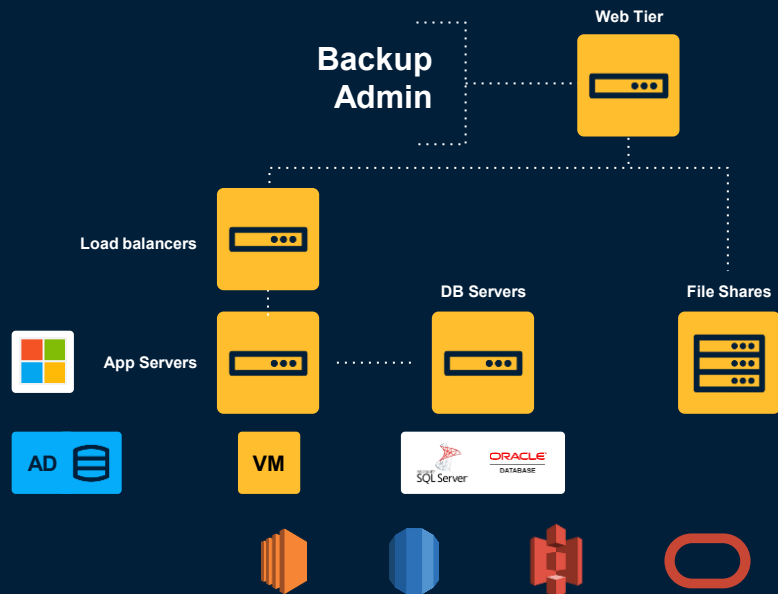
Procurement produces a PO

Deployment produces a running thing.

Operationalizing produces risk reduction.

Q: Can We recover?

Will your data protection stand up to targeted, prolonged attack by professionals?



AKA "A Lot Of Attack Surface"



93%

of external organizations reported malicious actors attempting to impact data backups during a cyberattack.



73%

said the attempts were at least partially successful.

Not designed for an adversary behind the firewall

- Are there open network protocols?
- Is anything running windows?
- How much of it is virtualized?
- Is MFA and TOTP deployed and enforced?
- Does it depend on NTP?
- Can a single administrator change policies?



“Immutability”

“We don’t change the data once it’s written.”

“You can configure our solution to be resilient.”

“It’s immutable. . . IF you put another copy elsewhere behind yet another, more magical firewall and keep it disconnected most of the time.”



Your data and backup solution from Rubrik WILL survive the attack and you’ll be able to recover everything, and do it much more quickly than with any other tooling.



Why Rubrik Survives an Attack



Quorum Authorization, Retention Lock

External MFA & Extremely Granular RBAC

Always On Built-in MFA & TOTP

NTP Protection, Monotonic Clock

End-to-End & D@Rest Encryption

Append Only File System

Minimal, Hardened Linux, No Default Creds



Isolated, Converged HW

Resistant to Insider Attack or Compromised Credentials

- Quorum authorization for sensitive actions, levels of approvals
- Locked policies to ensure frequency and retention compliance

Always On, Built-in MFA

- Globally enforced using TOTP, no insecure email reset option
- Scan QR code with smartphone, secure any local or AD account in seconds
- Local account for recovery in event of attack (AD compromised)
- Multi-factor on all AD integrated logins, alerts/syslog for failed logins

True End-to-End Encryption

- Client to Rubrik & node to node with no performance impact
- In-flight TLS 1.2 SHA-512 hash & at-rest FIPS 140-2 L2 RSA 2048-bit key
- Key mgmt using TPM or KMIP for key rotation

True Immutable File System

- Nothing accesses storage - no OS, Shell, or GUI access
- Append-only
- No access by any other applications/vendors/code

Hardened, Minimal OS

- Hardened, stripped down Linux - no Windows
- Vendor patched
- No default vendor credentials

Fully Isolated Hardware

- IPMI/OOB Mgmt disconnected
- No reliance on any other infrastructure
- No virtualization/hypervisor



Rubrik: Now an AHA Preferred Cybersecurity Provider



“ We can confidently recommend Rubrik as a reliable source of support for our nation’s hospitals and health systems in their efforts to defend against sophisticated cyberthreats and ransomware attacks. ”

John Riggi

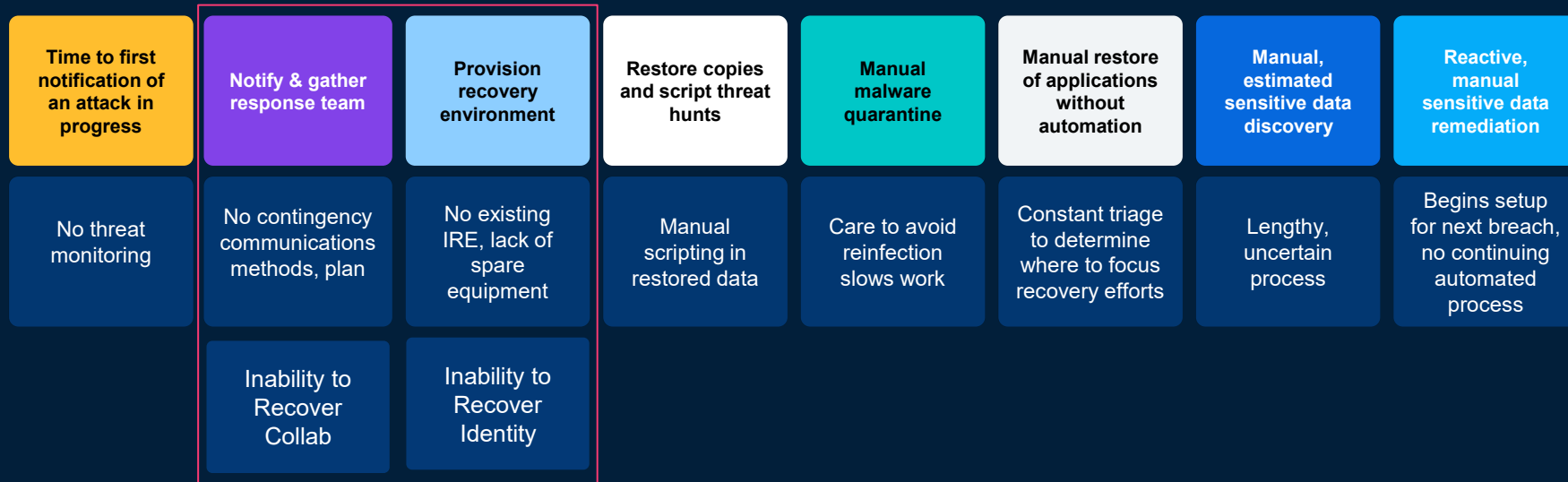
*National Advisor for Cybersecurity and Risk
American Hospital Association*



Minimum Viable Hospital Foundations

Weeks to Months

Operations down, patient impacts, and financial losses





Anatomy of an Identity Attack

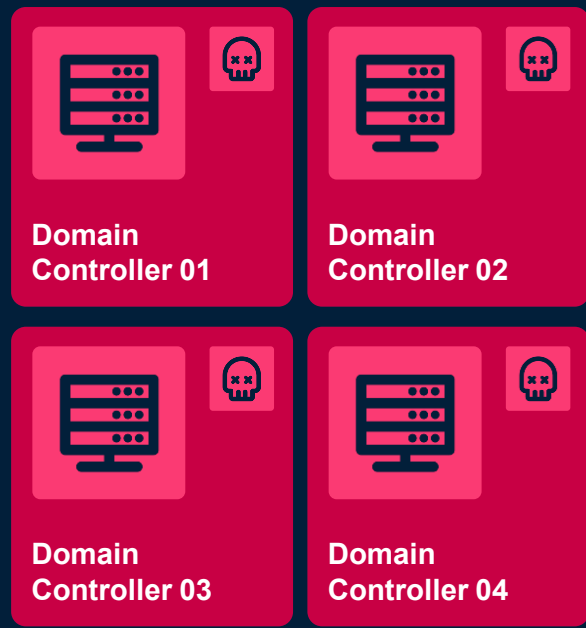
Risks & Exposure



Expand & Persist



Attack & Disrupt





IRE Options



On-Premises IRE

Pros:

- Maximum Control
- Compliance
- No Cloud Dependency

Cons:

- High CapEx & OpEx
- Lack of Scalability
- More Complexity + You Manage



Split DR IRE

Pros:

- Very low cost
- Rapid implementation
- High flexibility

Cons:

- Reduces DR protection
- More Complexity + You Manage



Cloud-Based IRE

Pros:

- Elastic Scalability
- Lower CapEx
- Higher OpEx
- Faster Deployment & Testing

Cons:

- Mismatch of hypervisors
- Requires Cloud Expertise



Hybrid IRE

Pros:

- Best of Both Worlds
- Workload Flexibility

Cons:

- Another vendor
- Still expensive



Application Specific IRE

Pros:

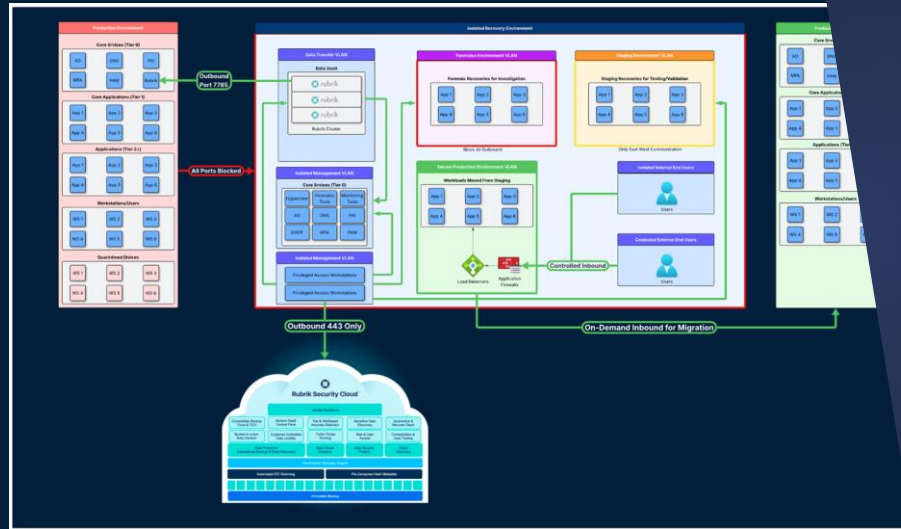
- Optimized Recovery
- Reduced Risk

Cons:

- Limited Scope
- Requires Deep App Knowledge



Technical guides, Blueprints IRE Workshop



IRE Architecture

Decoupling the Timelines of Recovery and Forensics

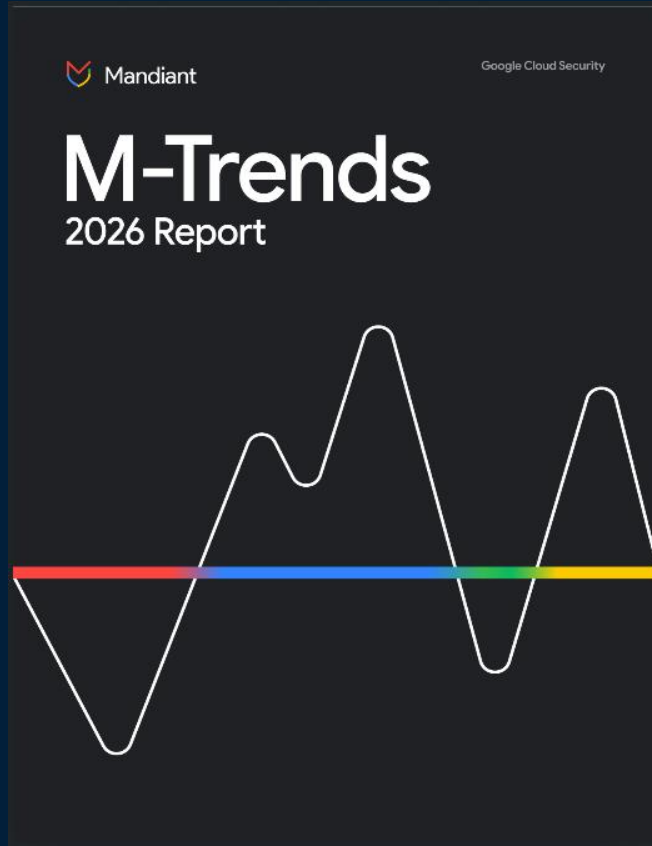
Isolated Recovery Environments (IREs): A Forensics-First Architecture for Accelerated Modern Cyber Recovery

By Jeremy Cathey

Advisory Cyber Resilience Solutions Architect



MVH Foundations



Identity

When the identity fabric is fundamentally compromised, such as via Windows NT directory service theft or AD Certificate Service forgery, the organization faces a systematic identity collapse. Defenders cannot simply reset passwords because the attacker possesses the cryptographic keys necessary to complete the reset. This can often force a “Greenfield” recovery during which a new, trusted AD forest is created while operations remain impacted in the production environment. This form of recovery imposes a staggering operational tax as restoration timelines stretch from days to weeks, and financial losses compound as IT teams are forced to rebuild the entire identity backbone manually rather than simply restoring data. Crucially, this often extends to organizational communication channels as well. If the compromised identity provider federates to corporate email or collaboration platforms, defenders lose their primary means of coordination during response activity. As a result, they are forced to rely on out-of-band communications or risk leaking sensitive information to an attacker who retains broad access to the collaboration and email platforms.

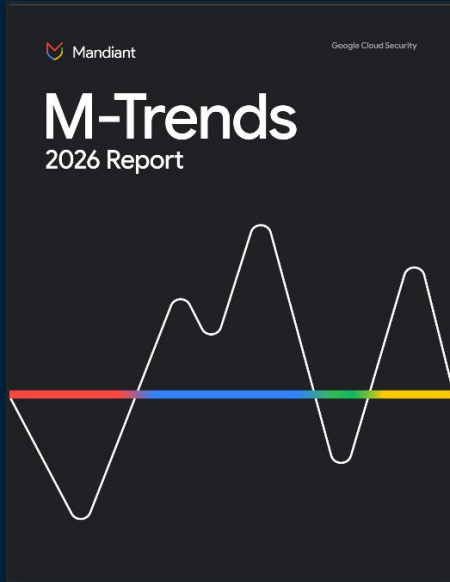


Full Cyber Resilience Vision

Ransomware is Now a Resilience Problem

The traditional framing of ransomware as simply a dual threat of encryption and data theft no longer captures the reality of modern extortion operations. Ransomware operators and affiliates have increasingly prioritized denying targeted organizations the ability to recover. Threat actors are targeting system and administrative planes also known as trusted service infrastructure. The terminology of “trusted service infrastructure” (TSI) is typically associated with management interfaces for platforms and technologies that provide core services for an organization such as backup technologies and virtualization platforms. This allows ransomware operators and affiliates to reduce an organization’s ability to recover while maximizing the pressure to pay. They do this by attacking identity services, virtualization management planes, and backup infrastructure.

Ultimately, the transition to Active Resilience is achieved through architectural discipline rather than tool acquisition. It necessitates the strict decoupling of critical systems, the implementation of friction to impede lateral movement, and recovery abilities that operate independently of the primary identity fabric. Shifting towards Active Resilience enables leaders to do more than just secure their data; it helps ensure an organization can maintain their operations while under adversarial pressure.





Full Cyber Resilience Vision



By working to overcome the limitations of standard logging and EDR through a proactive review of total available telemetry, identifying and closing gaps, and maintaining appropriate detail in documentation, defenders can more efficiently and effectively respond to incidents. Doing this prework enables defenders to move beyond atomic IOC searches, which are less effective against threat actors that proactively avoid techniques susceptible to static detections. It allows them to focus on more advanced analysis techniques like stack ranking data to look for outliers and comparison of data against known good systems. These techniques are much more effective in identifying sophisticated threat actor activity.

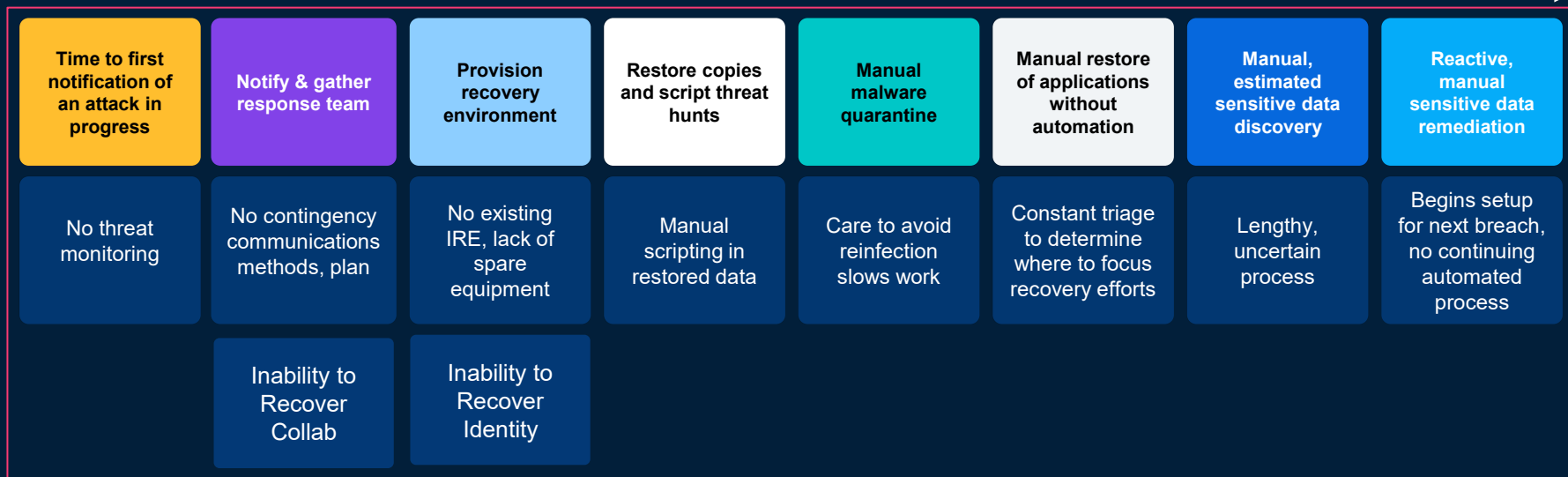
Organizations should also implement a routine of proactive threat hunting. Relying solely on reactive alerts generated by conventional security tools is insufficient for detecting sophisticated, evasive threat actors. Proactive hunting serves to bridge this critical visibility gap and can significantly curtail the dwell time of an adversary within the network. Since threat actors frequently use legitimate, native administrative utilities to hide their actions in plain sight, detection hinges on the analyst's ability to distinguish benign administrative activity from an attacker's malicious actions. Furthermore, integrating the latest threat intelligence into the hunting process allows organizations to focus on specific techniques currently employed by adversaries. Ultimately, the systematic practice of proactive threat hunting not only identifies existing breaches but also highlights and enables the refinement or remediation of operational deficiencies in the defense posture.



The Status Quo

Weeks to Months

Operations down, patient impacts, and financial losses





Full Cyber Resilience





Q: How Quickly Can We Recover?

Type I Incidents

Detected Early
Limited Lateral Movement
Limited Blast Radius
Identity Stores Intact
Voluntary, proactive response

Restore to Production or DR
Shorter downtime

Type II Incidents

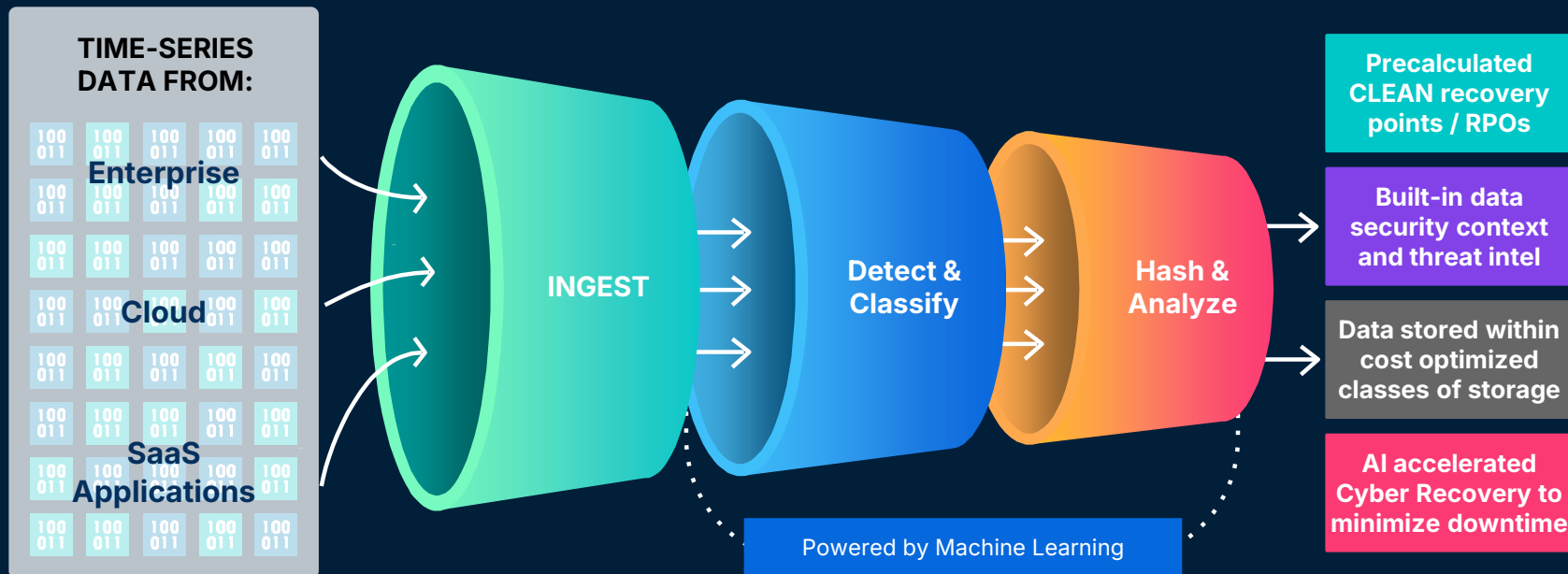
Undetected
Extensive Lateral Movement
Wide Blast Radius
Destroyed Identity Stores
Involuntary, reactive response
Pervasive loss of trust

Must Restore to IRE
Extensive downtime



Backup ≠ Cyber Recovery

Preemptive Recovery Engine delivers Precalculated CLEAN recovery points





60% Object coverage



152 +0

High-risk objects

1.5k +0

High-risk users

338.6k +0

Stale sensitive files

290.5k +0

Open access sensitive files

Past 24 hours

Insights

Objects Have New Policy Data
1 object has new Singapore policy data with 1 sensitive hit.
13 hours ago

Objects Have New Policy Data
5 objects have new GLBA policy data with 57K sensitive hits.
13 hours ago

Objects Have New Policy Data
5 objects have new PCI DSS policy data with 15K sensitive hits.
13 hours ago

Objects Have New Policy Data
5 objects have new U.S. Financials policy data with 16K sensitive hits.
13 hours ago

Objects Have New Policy Data
7 objects have new U.S. PII policy data with 160K sensitive hits.
13 hours ago

Objects Have New Policy Data

Sensitive Data Distribution



- High Risk
Medium Risk
Low Risk

Data Distribution by Object Type

Past 7 days | All policies

VIEW ALL

Table with columns for Object Type, Policy Distribution, and Total Sensitive Hits. Rows include vSphere VMs, NAS Fileset, M365 Shar..., M365 One..., HyperV VMs, AHV VMs, and File Linux.

Unused Sensitive Files

3k sensitive files haven't been used and can be archived or restricted.



Highest-Risk Objects

All Objects | All Policies

10/23/2024

VIEW ALL

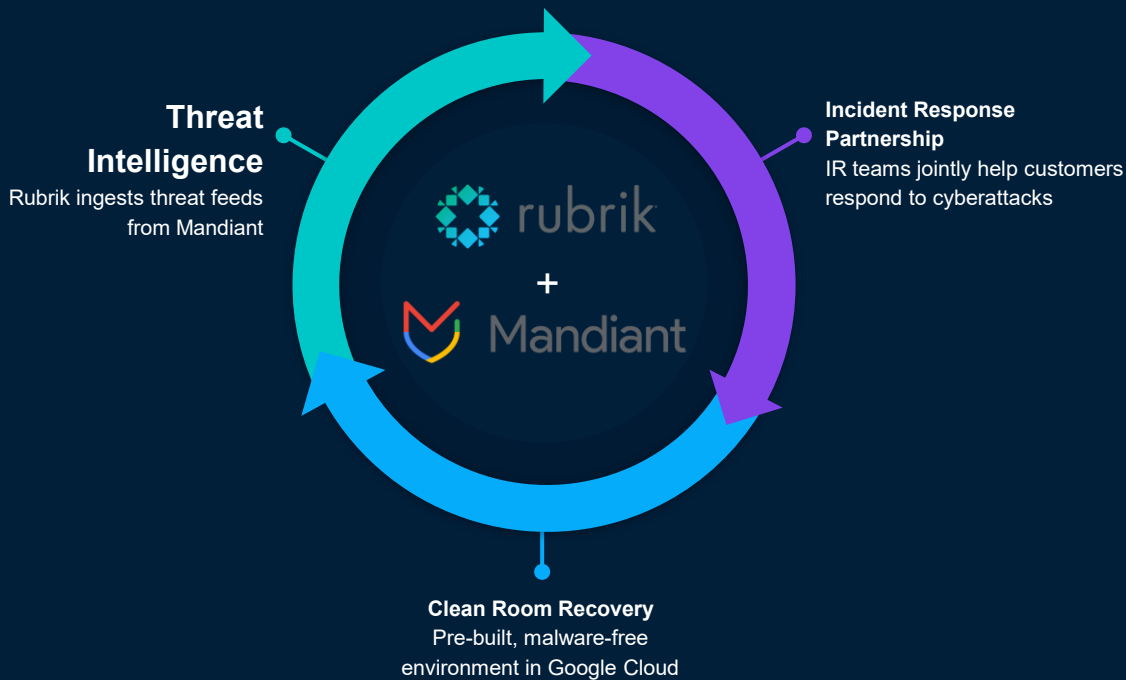
800k





Threat Monitoring - A Mandiant Strategic Partnership

Improve cyber resilience with a tightly integrated, end-to-end solution spanning cyber threat detection, incident response, and data recovery



Recovering without re-introducing the attacker backdoor is like looking for a needle in a haystack...

240 Million

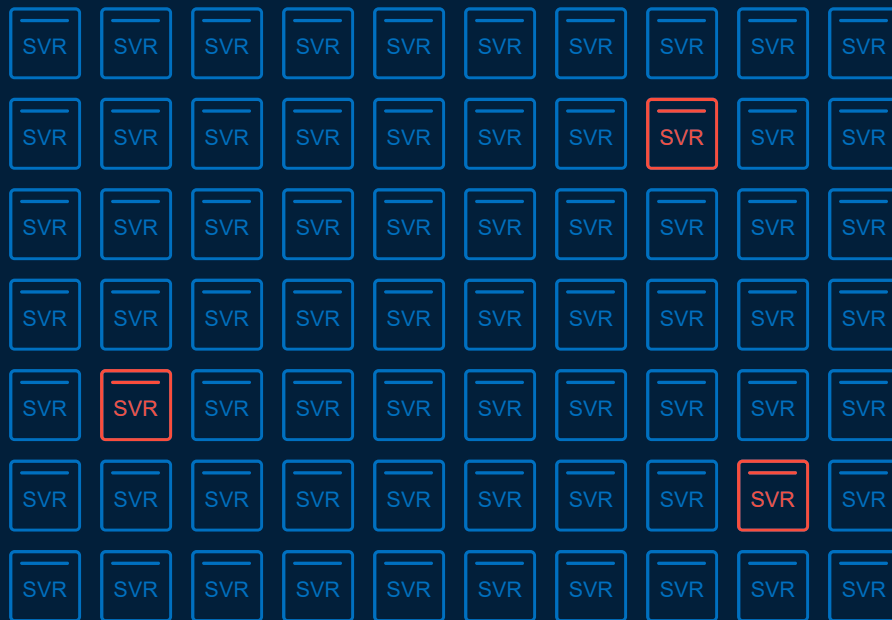
files on average in 1,000 Windows/Linux servers

1 File

could be the remote access tool file (RAT)
allows the attacker to regain access on recovery

1-3 Servers

will be used to maintain redundant access,
can be physical or virtual, an existing server
or created by the attacker, likely non-prod to
reduce chance of detection, it could be
encrypted, could be still running, you have no
idea..



Let's recover from backups, but which one?

Total Servers x Daily Retention = Total Backups To Scan

2,000 Servers/VMs x 7 Daily Backups = 14,000 Backups!

Even at 1 per minute, that would be 9.7 days!!

Define file hashes

Provide the file hash values to use for the threat hunt. Select the hash type and type a comma-separated list of file hash values.

Hash Type

Select...

MD5

SHA1

SHA256

Total Snapshots Scanned

54947

Start Time

September 18, 2024 at 10:24...

End Time

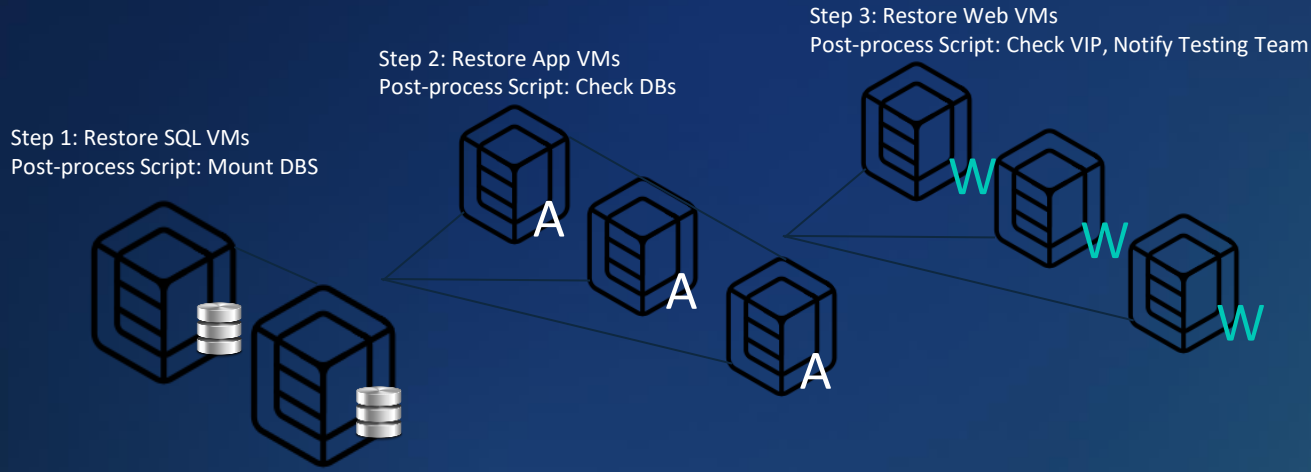
September 18, 2024 at 10:24...

Duration

44 seconds

Application Details

Application Name: PACs Connector
Application Priority: Tier 1, Priority 17
Application Testing: PACs_Team@provider.org
Application Structure: Playbook_IRE_PACs_Connector
Application Assets: 2 DB VMs, 3 App VMs, 3 Web VMs



Recovery Exercise at a Glance

754

vSphere VMs Recovered

23:59

Total Exercise Window (hrs:min)

464 TB

Total Data Transferred

100%

Success Rate

1,685 hrs

Cumulative Processing Time (parallelization)

59.64 MB/s

Average Throughput Across All Tasks

0.46 TB/hr

Avg Transfer Rate for Large (>1TB) Workloads

Three Takeaways from This Recovery Exercise

Scalability Validated

754 VMs recovered concurrently with a 100% success rate. The 1,685 cumulative hours of processing in a 24-hour window confirms the platform's parallelization capability at enterprise scale.

Predictability for Standard Workloads

673 VMs under 1TB completed within the first 13 hours, demonstrating highly predictable SLA performance. Standard workload recovery times are consistent and plannable.

Scale-Optimized Infrastructure

As VM size increases, recovery time per TB decreases — large workloads are 40% more efficient per unit of data. The bottleneck for multi-TB VMs is per-task initialization overhead, not raw throughput capacity.



The Minimum Viable Hospital - Tier 0 & 1

Tier 0 - 15 Core Applications

PATIENT MONITORING (4)

- Central Station Patient Monitoring
- ICU / Telemetry Systems
- Fetal & Perinatal Monitoring (e.g., OBIX)
- Neonatal Monitoring Systems

INFRASTRUCTURE & SECURITY (4)

- Active Directory / Entra ID
- DHCP / DNS / NTP Services
- SSO / Identity Providers (SAML, Okta)
- MFA (Duo, Microsoft Authenticator)

ADMINISTRATION (4)

- Microsoft 365 (Exchange, Teams)
- Enterprise Intranet / SharePoint
- Timecard systems
- Payroll

Tier 1 - 32 Business Critical Applications

CLINICAL SYSTEMS (8)

- Core Electronic Health Record (EHR)
- Clinical Integration Engine (HL7/FHIR)
- Enterprise Content Mgmt (OnBase)
- IV Pump Management (e.g., Alaris)
- Medical Device Integration (e.g., Capsule)
- Clinical Decision Support
- Patient Portal Backend
- Revenue Cycle Management

RADIOLOGY / IMAGING (5)

- Enterprise PACS
- Vendor Neutral Archive (VNA)
- Enterprise Image Sharing Gateway
- Radiology Information System (RIS)
- Voice Recognition & Dictation (PowerScribe)

LABORATORY (4)

- Laboratory Information System (LIS)
- Blood Bank Management (e.g., SafeTrace)
- Specimen Tracking System

CLINICAL MONITORING (1)

- Predictive / Sepsis Monitoring (e.g., Sickbay)

CARDIOLOGY (3)

- Cardiology PACS
- ECG Management System (e.g., MUSE)
- Hemodynamic Monitoring

PHARMACY (3)

- Automated Dispensing Cabinets (OmniceII/Pyxis)
- Pharmacy Information System
- Robotic Dispensing Systems

ONCOLOGY (2)

- Radiation Treatment Planning (e.g., Eclipse)
- Oncology Information System (e.g., ARIA)

Facilities (3)

- Climate/HVAC
- OR and Pharmacy Air Pressure
- Keycard Systems



Immersive Ransomware Experience



eBook for Non-technical Stakeholders



Impact Quantification Workshop



Technical guides, Blueprints IRE Workshop



Hands-on technical training



Multidisciplinary Playbook Template



End-to-end Ransomware Simulation

Rubrik Gets You There



RUBRIK HEALTHCARE PARTNERSHIP PROGRAM

From Vulnerable to *Resilient*

A curated sequence of expert-led engagements that build confidence, solve real problems, and walk you through a proven path to validated cyber resilience.

Order: Pre-Sale engagement Decision & commitment gate Post-Sale delivery Each step depends on the one before it — click any row to expand »

Pre-Sale · Building the Case Together

Engagements designed to align your teams, quantify the problem, and design a solution — before you commit.

Zero Hour 3 Day	Executive Alignment Where it starts
MVH Foundations 3 Day	Identity & MSSM Gaps Getting dependency surfaced
Impact Quantification 1-2 Days	Financial Risk Modeling The CFO conversation
IRE Workshop 3 Day	Recovery Env Design Optimalist architecture
Camp Rubrik 3 Day	Hands-On Lab Technical conviction

DECISION GATE

Rubrik Decision, PO & Approval 1-2 Days + Procurement	Commit & Contract The turning point
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Post-Sale · Delivering Real Resilience

Every step produces a tangible output. We stay with you until you have documented, validated proof that you can recover.

Implementation 4-8 Weeks	Deploy & Configure Platform goes live
Build IRE Nucleus 2-4 Weeks	IRE Goes Physical Depends on implementation

- Breaks free of “analysis paralysis”
- Complementary Workshops
- Consultant Expertise
- Cross-disciplinary coordination
- Cross-vendor coordination
- Opinionated Reference Architectures
- Deliverable Templates
- Meaningful risk reduction on a finite timeline



What We Need From You

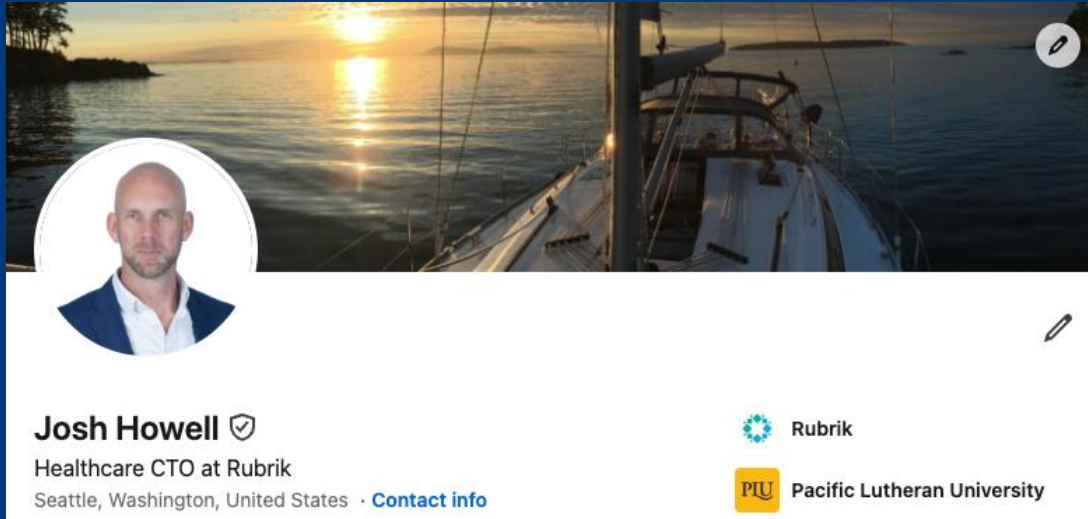
The goal is an end-to-end reduction in recovery timelines.
Localized optimization and isolated efforts will not succeed.

Rubrik will invest, but we need sponsorship to an audience with your combined leadership.

CTO, CISO, CIO, FP&A





Get in touch



A LinkedIn profile card for Josh Howell. The background is a sunset over a body of water with a boat. On the left is a circular profile picture of a man with a beard. Below the picture is the name "Josh Howell" with a verified badge, followed by "Healthcare CTO at Rubrik" and "Seattle, Washington, United States · Contact info". To the right are logos for "Rubrik" and "Pacific Lutheran University".

Josh Howell ✓
Healthcare CTO at Rubrik
Seattle, Washington, United States · [Contact info](#)

 Rubrik
 Pacific Lutheran University



A large QR code on a white background, with the word "LinkedIn" centered below it.

LinkedIn

Josh.Howell@rubrik.com