



Assuming Failure Provides Better Defensive Outcomes

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MITRE ATT&CK: CTI, SOC Assessments, Threat Hunting Detection Engineering, Adversary Emulation Methodology, Purple Teaming Methodology

ATTACKIQ: Purple Team, Mitre Att&ck, Breach Attack Simulation

Splunk Power User, Splunk Administrator

Cyber is foundational when driving any digital resilience program



Agenda:

- Adversaries Opportunity
- Attack Chains & Assuming Failure
- Defenders Opportunity
- Business Relevance in the SOC
- AI Threats & Opportunity
- Business Flows Mapped to Cyber Capabilities

Level Setting



We will never achieve 100% immunity



The adversary will never be 100% correct



The defender never needs to be 100% correct



Time is a power play move for defenders



Initial access is inevitable



Defenders have an opportunity to level the playing field

Initial Access

MITRE ATT&CK INITIAL ACCESS



Content Injection



Drive-by Compromise



Exploit Public-Facing Application



External Application



External Remote Services



Hardware Additions



Phishing



Replication Through Removable Media



Supply Chain Compromise



Trusted Relationship



Trusted Relationship



Valid Accounts



Wifi Networks



Adversaries are persistent and initial access will be achieved.

Valid Accounts



- Phishing
- Credential stuffing
- Leaked passwords
- Keyloggers



- SIM swapping - hijack SMS-based code
- MiTM attacks to intercept authentication tokens
- Exploiting weak MFA reusable codes in apps.



- Flood user with repeated MFA
- Combined social engineering claiming to be from support



- Steal MFA seed or token generator (e.g., via malware on the user's device)
- Session hijacking after initial authentication
- Exploiting time-based one-time password (TOTP) predictability in poorly configured systems.



- Hackers might use relay attacks to forward signals over distance
- Spoof device identifiers.
- Gain physical access to clone or pair with trusted devices.



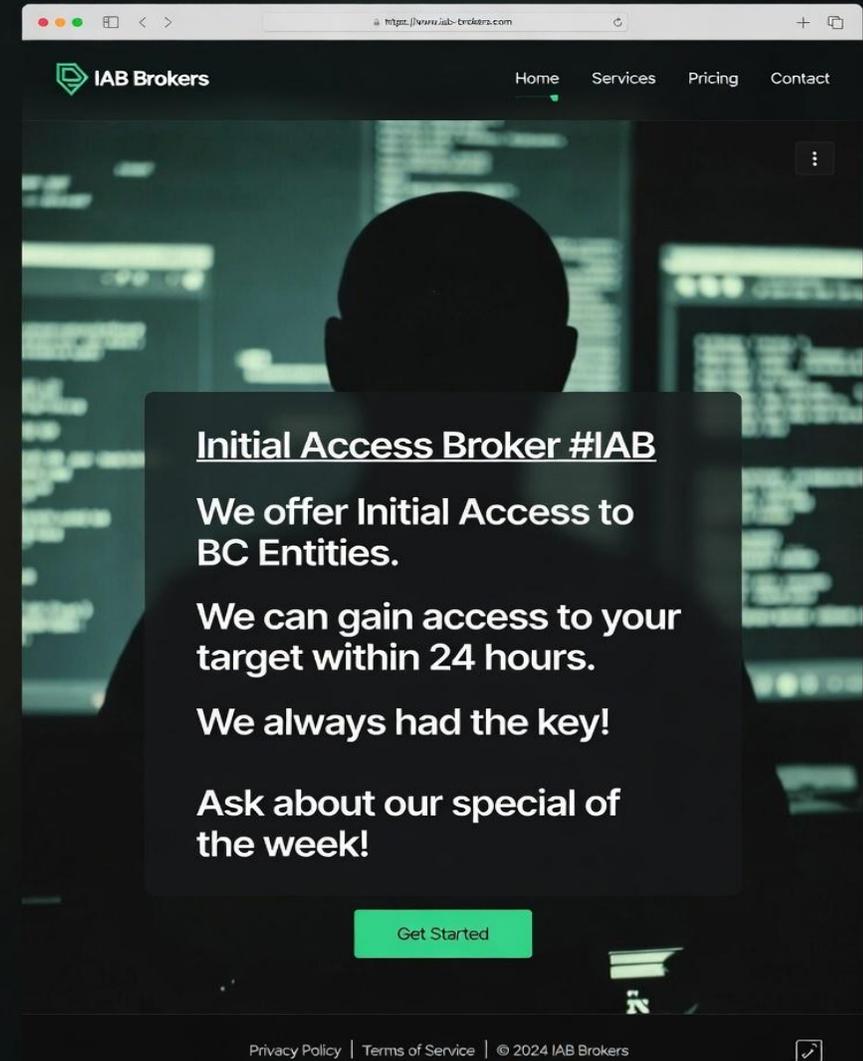
- Social Engineering identity verification (IDV) workflows which provide high-assurance of user identities

The adversary does not give up easily!

Have you heard about IABs?

Initial Access Brokers

Initial Access Brokers (IABs) are cybercriminals who specialize in gaining unauthorized access to computer networks and systems, which they then sell to other threat actors, such as ransomware groups. They play a crucial role in the cybercrime ecosystem, facilitating attacks by providing access to compromised networks for a fee. The demand for IAB services has surged with the rise of Ransomware-as-a-Service (RaaS), leading to an increase in their listings on the dark web. IABs are known for their professionalism and operate within a structured market, often adhering to specific rules and conventions.



Fake: example purposes only

1-800 GIVE ME INITIAL ACCESS



Top 10 Attacks & Common Themes

-  Advanced Phishing
-  Ransomware / Malware
-  Social Engineering
-  Distributed Denial of Service
-  Credential Theft
-  Insider Threats
-  Advanced Persistent Threats
-  Vulnerability Exploit Attack
-  Supply Chain Attacks
-  AI Threats



Preventative
Controls

Prevention is key but 100% efficacy 100% of the time is unattainable.

Prevention Opportunity: Ransomware



Early Warning and Contain the Spread

NDR Workload NAC



Network Detection & Response



Lateral Movement

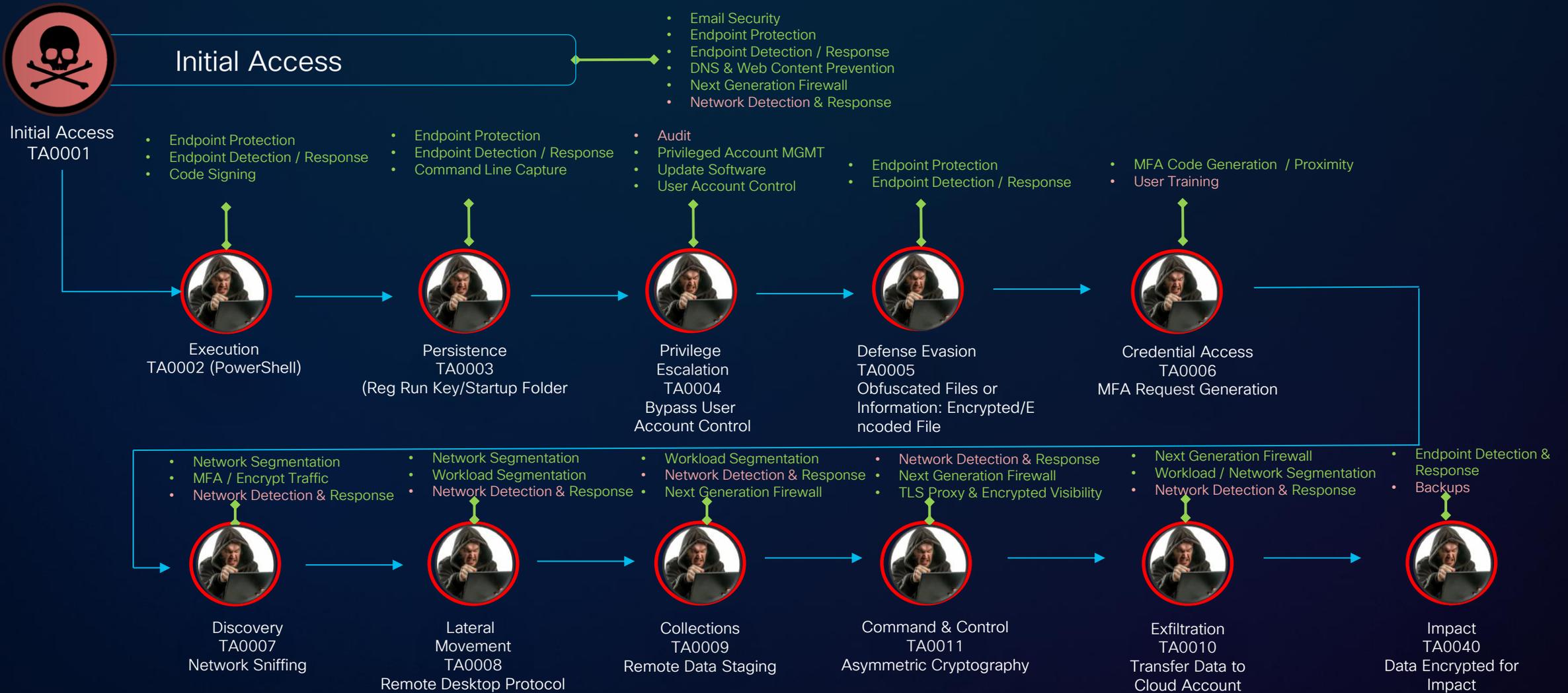
Backup & Recovery

XDR & SIEM

Controls fail today and will fail tomorrow!

The Anatomy of an Attack: After Initial Access

- Detection / User Awareness
- Prevention



Understanding the Adversaries Abilities

The attack does not take these steps in order as outlined. There is nuance to the attack and how one defends. This is an example and not comprehensive

Defenders goal is
to make it muddy,
murky, and sticky



This buys you time-based defense for tech, people, and process to catch up!

**So, what is one of
the greatest
opportunities missed
by defenders?**

60-70% of all breaches involve.....

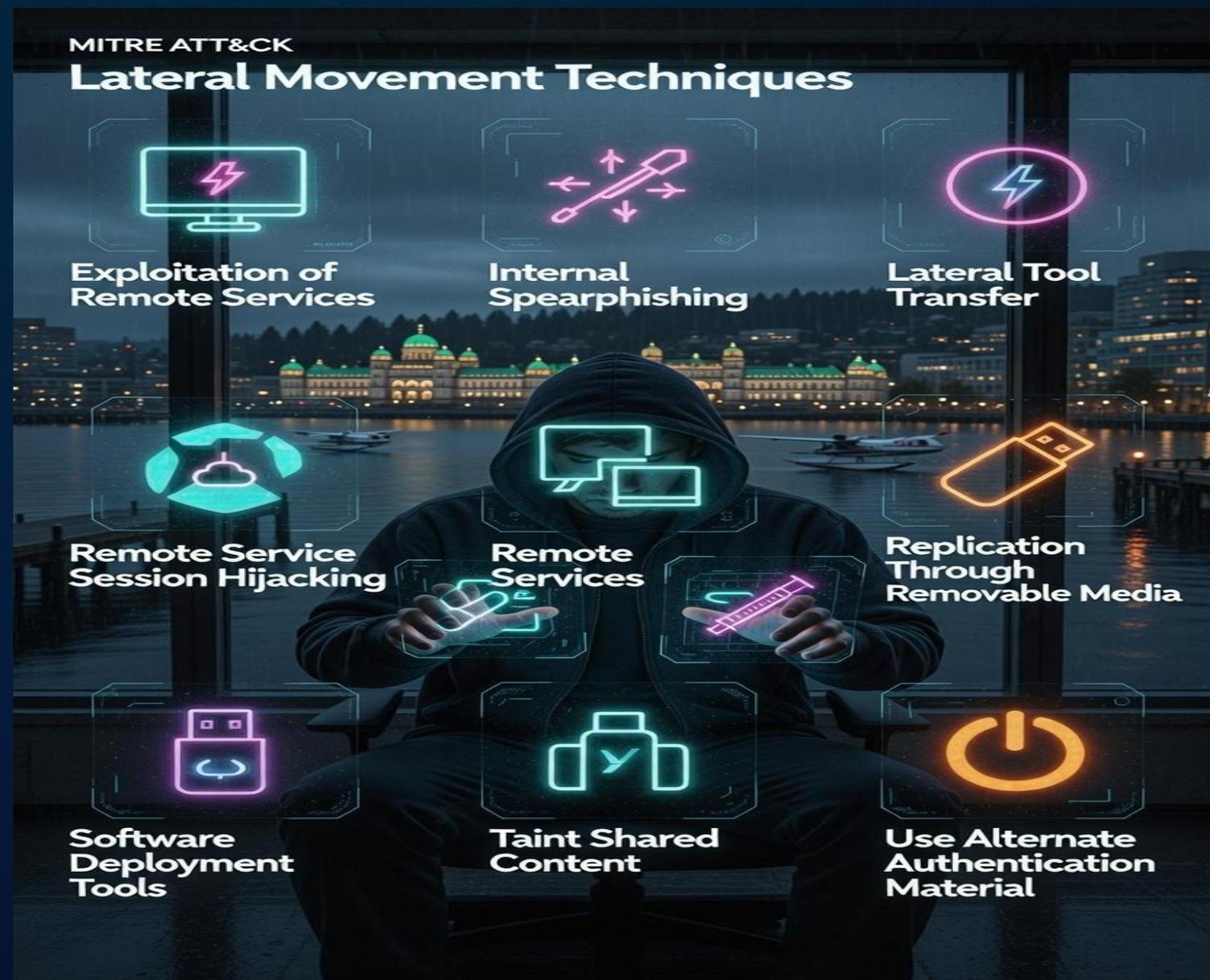


Lateral Movement
TA0008

The Adversaries Opportunity Unchecked



Lateral Movement



Why do defenders struggle so much removing the ability to move laterally?

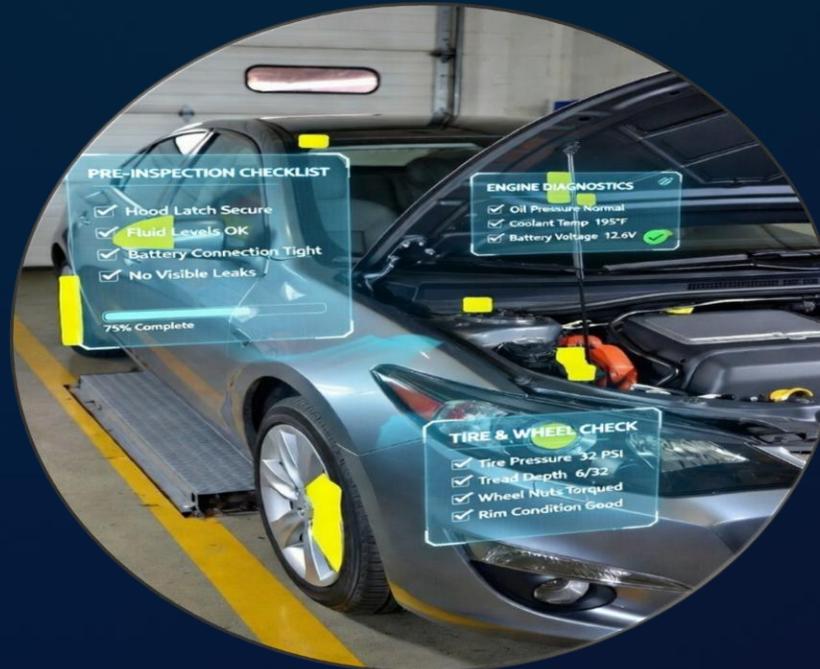
Lateral Movement Game is Over!



New Employee Background Checks or Car Safety Requirements



REQUIRED!



REQUIRED!



NOT REQUIRED!

Campus, Private Application Access, and Workloads **MUST** meet the standard

The Defenders Opportunity Campus Network



- Visibility
- Policy
- Simulation
- Enforcement
- Zero Trust
- Defcon Policy
- Risk Profiles



The Defenders Opportunity

Private Applications

- Visibility
- Policy
- Enforcement
- Zero Trust
- Risk Profiles
- Step up Auth



The Defenders Opportunity Datacenter

- Visibility
- Policy
- Simulation
- Enforcement
- Zero Trust
- Exploit Protection
- Risk Profiles



Network DPU



OPENSIFT

Server DPU



Traditional Firewall

Identity Threat Detection and Response

Policy Engine

Policy Administrator



Identity Providers – Focus on Risk Based Identities

Enriched Identity & Context for Policy

Secure Campus

Secure Private Application Access

Secure Workload

Policy Decision Points: 800-207

Enriched Identity & Context for Policy

Policy Enforcement Points

Wired /Wireless

VPN

VPNaaS

Private Apps
(ZTNA)

Workload / Runtime



- Zero Trust Access
- Agent/Agentless
- Least-privileged Access
- Network Access Control
- Microsegmentation
- Posture and Profiling
- User & Machine Auth
- MFA Support

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- Zero Trust Network Access
- Agent/Agentless
- Least-privileged Access
- Hiding apps from public internet
- Posture and Profiling
- User & Machine Auth
- Adaptive, context-aware access
- User device behavior monitoring
- MFA Support

- Zero Trust Access
- Agent/Agentless
- Least-privileged Access
- Microsegmentation
- Vulnerability Insight and Forensics
- Application Dependency Mapping
- Policy Enforcement with Identity Based Control



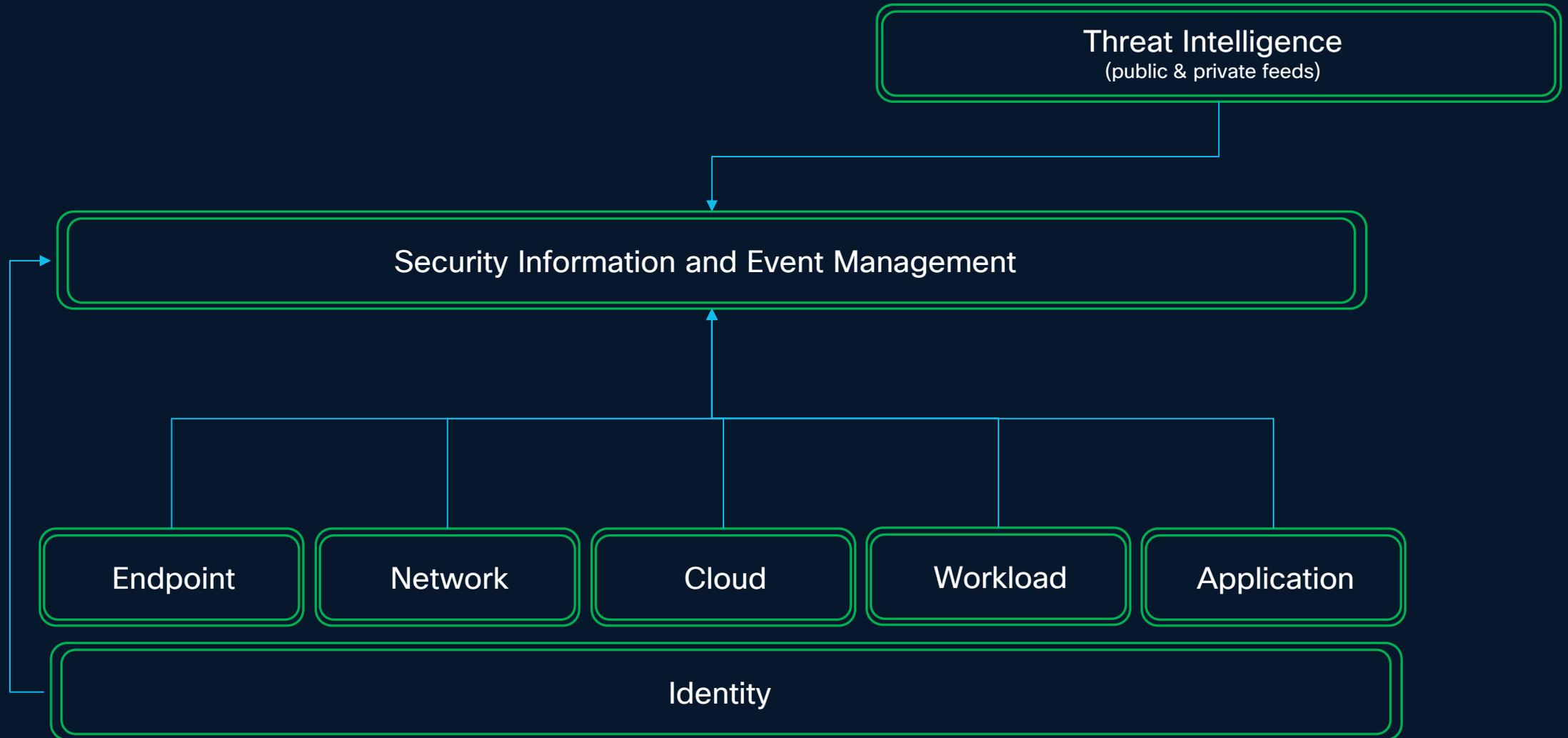
Extended Detection and Response

Network Detection and Response

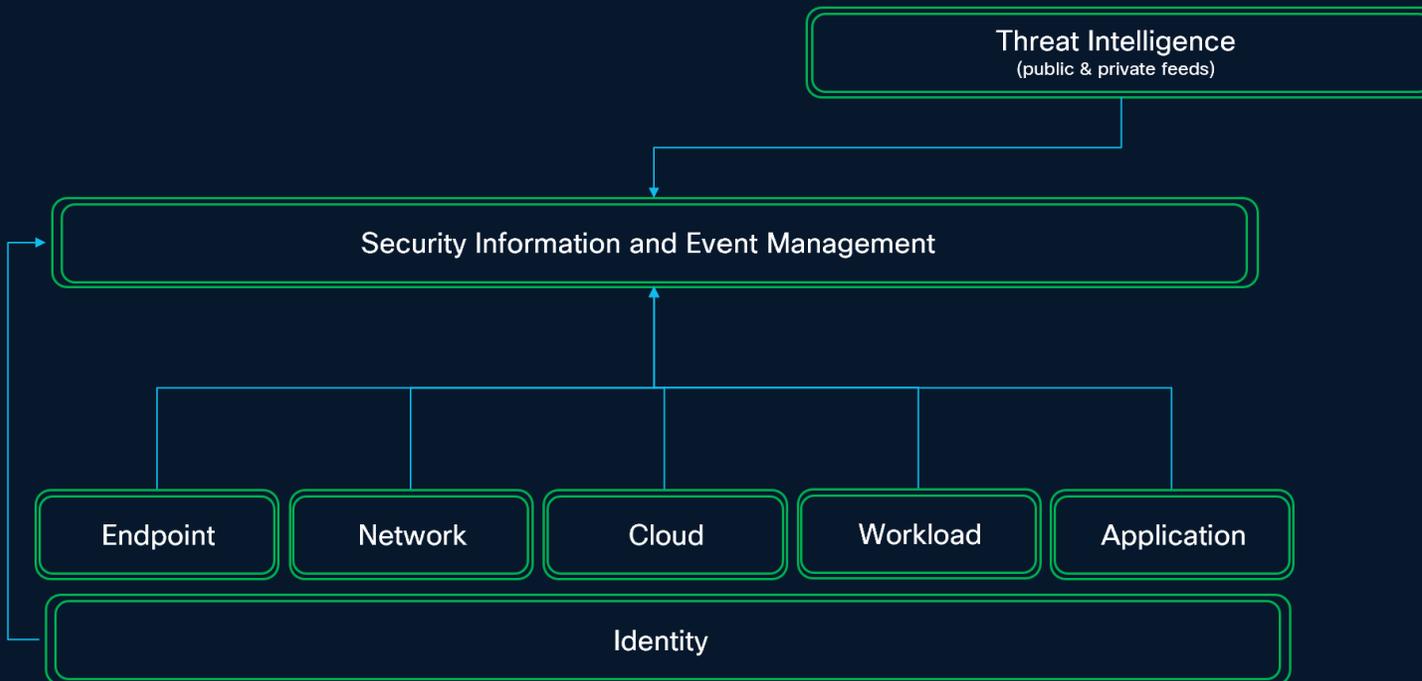
Endpoint Detection and Response

Business Relevance in the SOC

SOC of Today

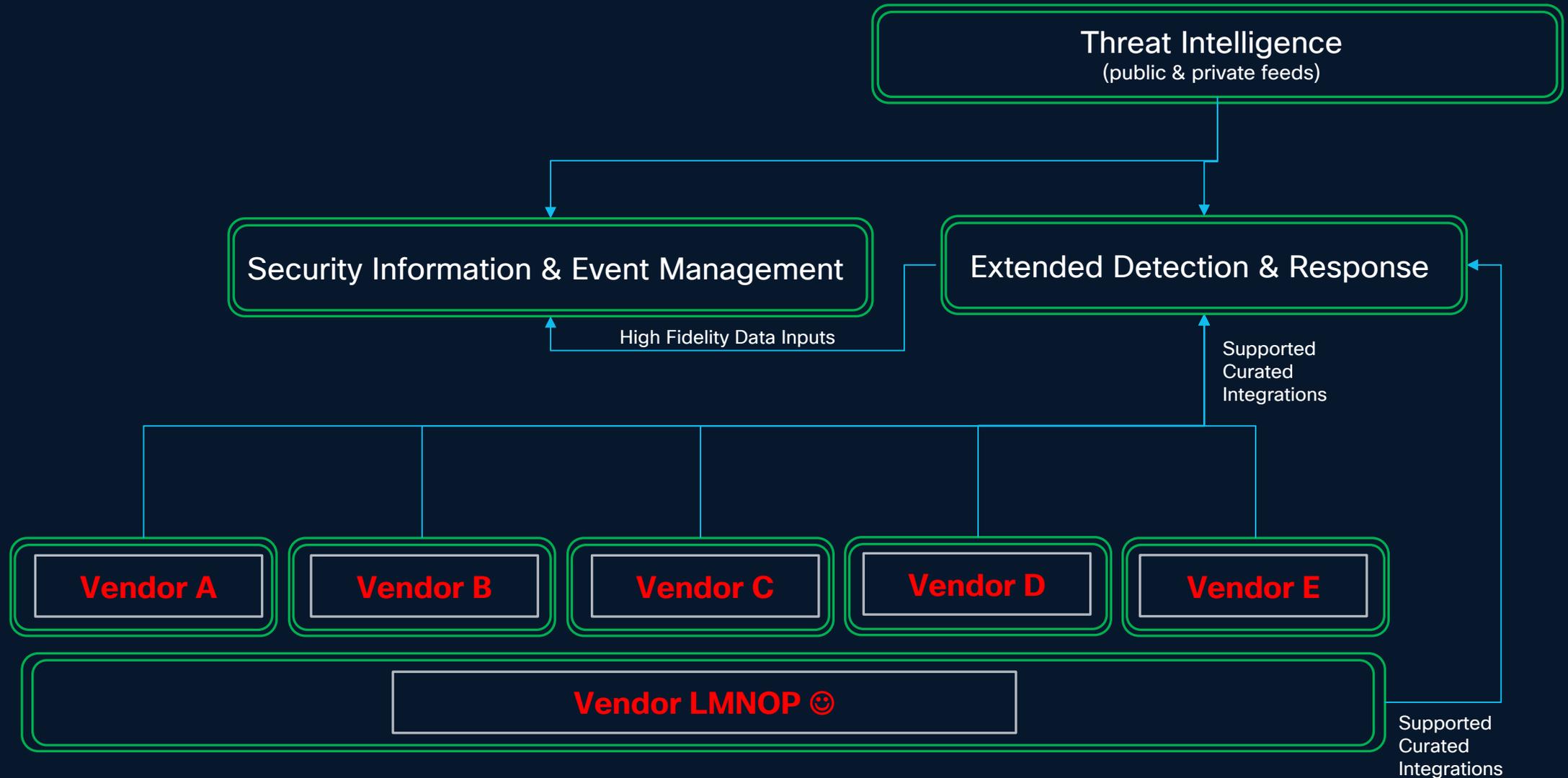


Challenges and Limitations

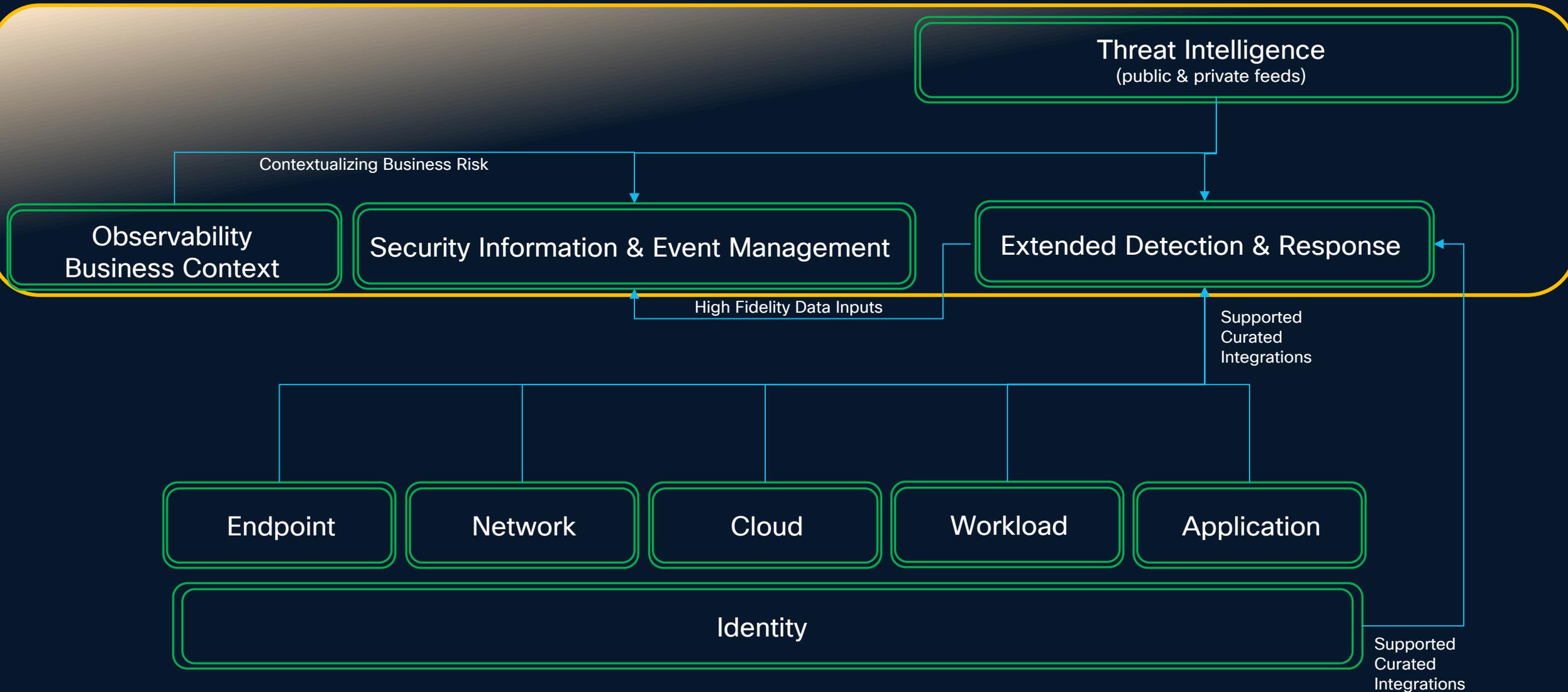


- Expensive to send all raw logs / individual alerts from all sources
- Complex building blocks when integrating technologies
- Limited support with integrations or limited community – lots of finger pointing
- No context in relations to the business and true risk of the event
- Lower overall fidelity outcomes without lots of customization
- Usually late to the party
- Ideal for governance and compliance

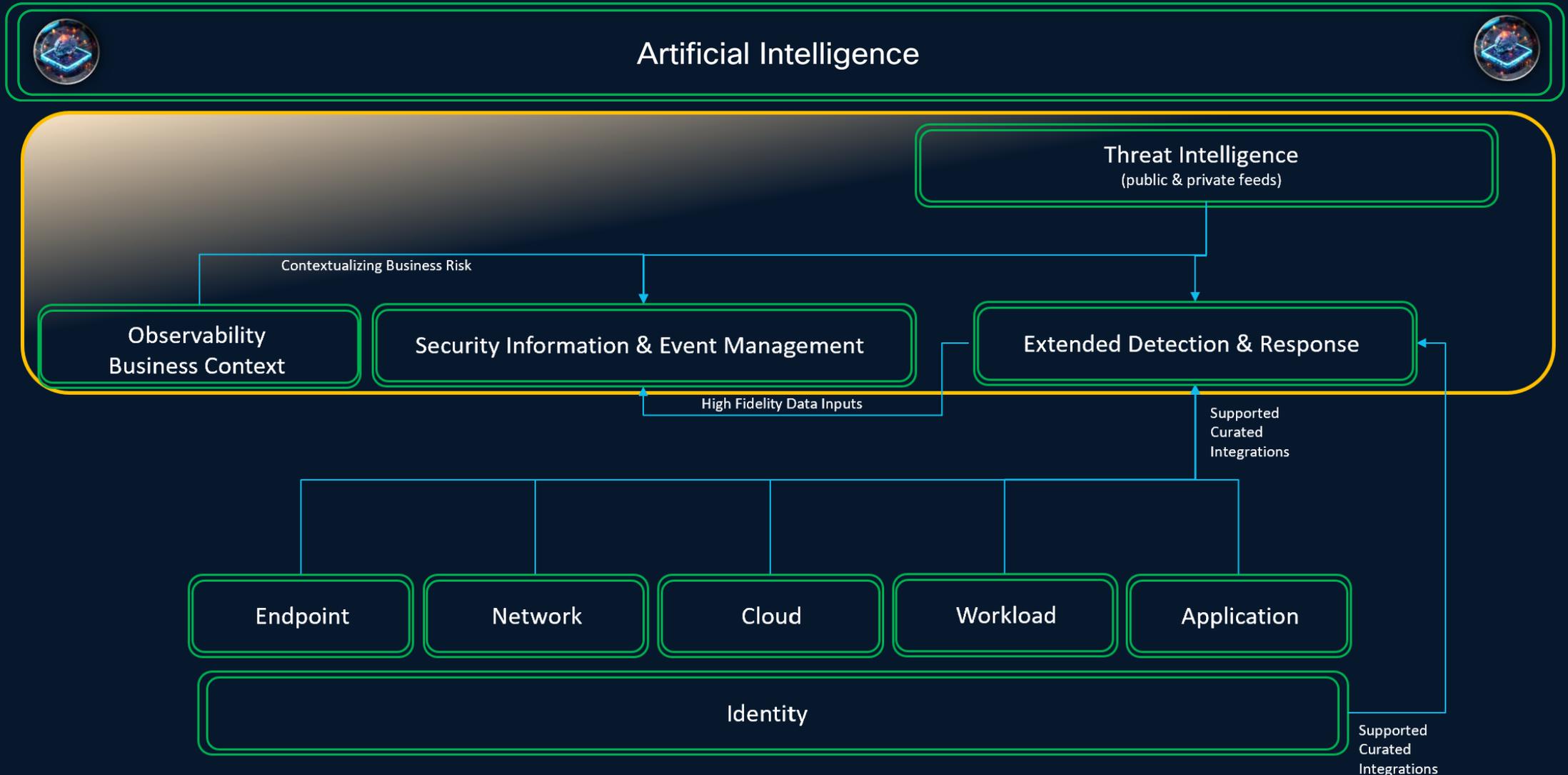
SOC of the Future



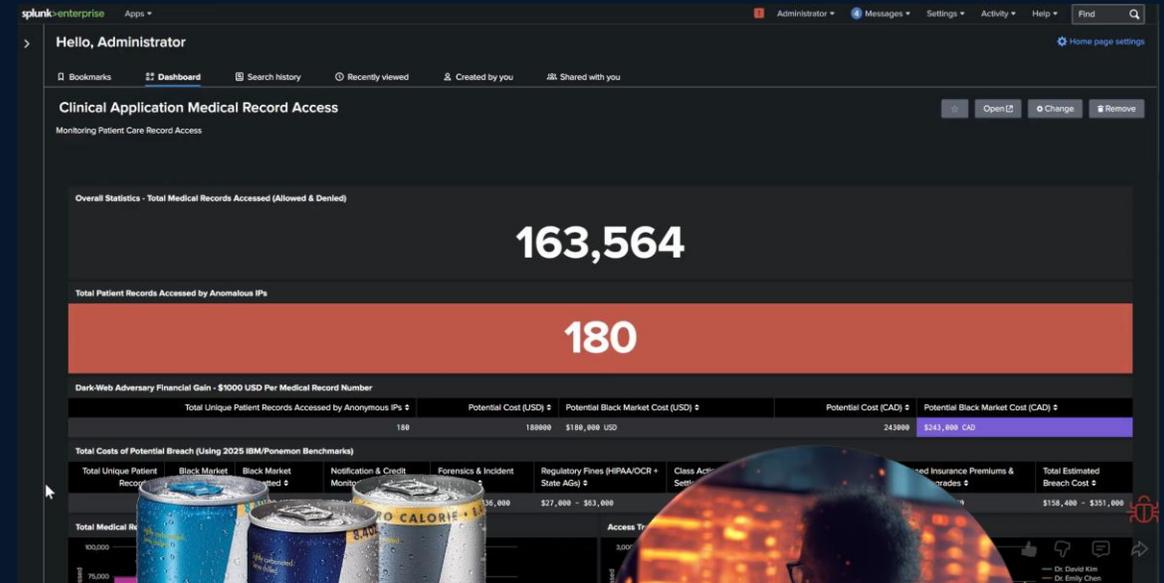
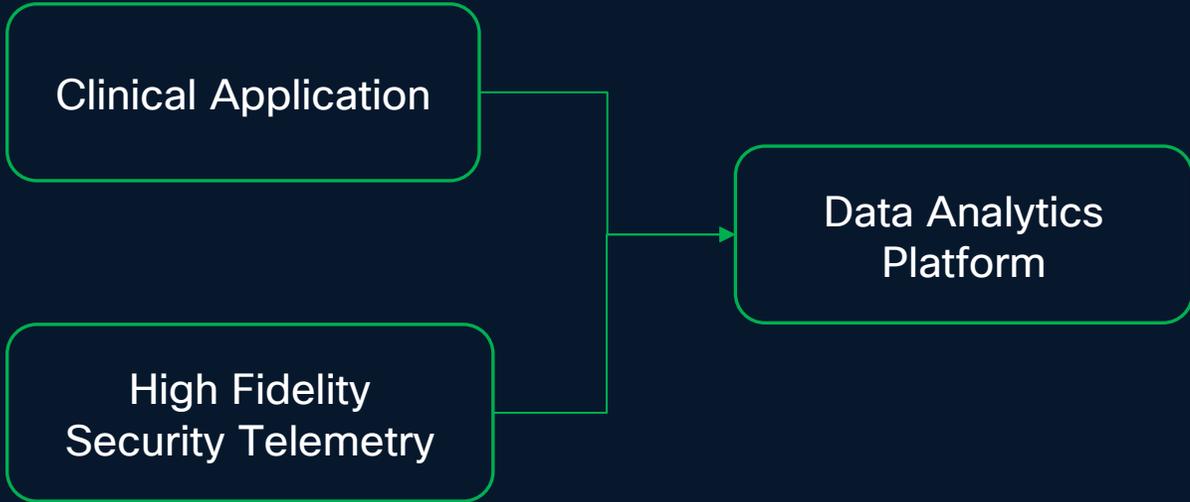
SOC of the Future with Business Context



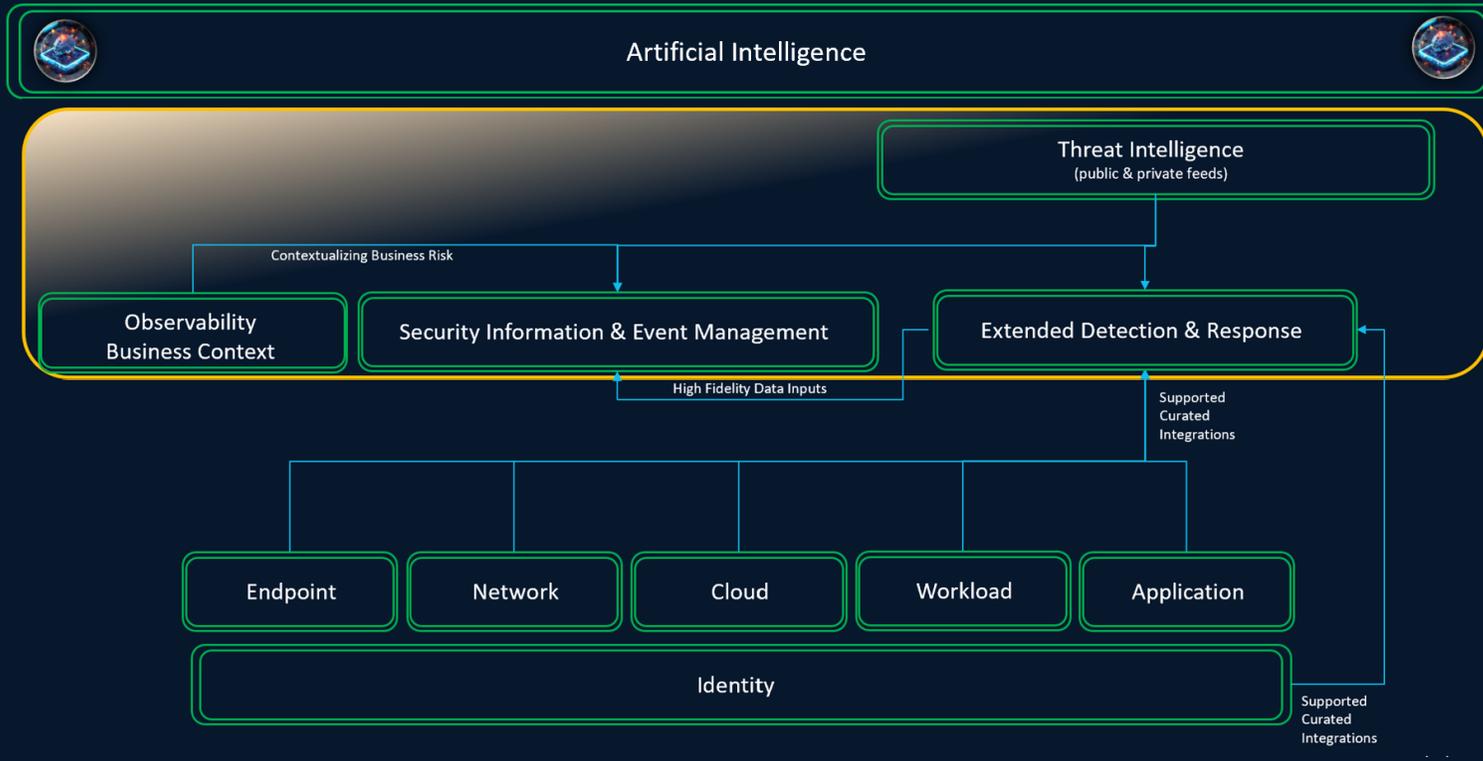
Powered with Artificial Intelligence



Critical Application Access:



The Value



- Powered with AI
- Lower cost ingest into SIEM
- Optimized data correlation and eventing
- Streamlined incident response handling with orchestration, playbooks, & IR workflows
- Rich business context that correlates to security events of interest
- Simplifying the vendor stack with SIEM, Observability, & XDR coming under a single data analytics platform
- Powered by Threat Intelligence

AI User and Application Based Threats

AI adoption creates new, unmanaged risks

Hallucinations

Hate speech

Harassment

Profanity

Sexual content & exploitation

Social division & polarization

Self-harm

Disinformation

Environmental harm

Violence

Non-violent crime

Scams & deception

Financial harm

Off-topic

Cost harvesting / repurposing

Hallucinations

Profanity

Cost harvesting / repurposing

Harassment

Hallucinations

Hate speech

Off-topic

Toxicity

Social division & polarization

Self-harm

Financial harm

Indirect prompt injection

Infrastructure compromise

IP theft

Meta prompt extraction

Prompt injection

Model theft

Training data poisoning

Sensitive information disclosure

Data exfiltration

Model denial of service

IP theft

Model theft

Meta prompt extraction

Infrastructure compromise

Model compromise

Training data poisoning

Targeted poisoning

Prompt injection

Indirect prompt injection

SQL injection

Command execution

Cross-site scripting

Model vulnerabilities

Model denial of service

Application denial of service

Data exfiltration

Safety

Security

AI User and Application Concerns

Third-Party AI Tools

Manage employee use of **third-party AI tools**, preventing data leakage and other business risks,.



Shadow AI, Data Loss Prevention

First-Party AI Applications

Enable end-to-end secure development of **first-party AI applications** across your business



User and application risks are real!

What's the risk?

Generative AI models are non-deterministic



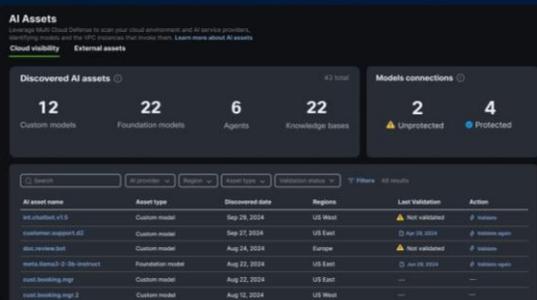
AI Defense: coverage across the AI lifecycle

Discovery

AI Cloud Visibility

Identify AI assets

Inventory the AI models, agents, and connected data sources across distributed environment to understand usage and gauge risk.

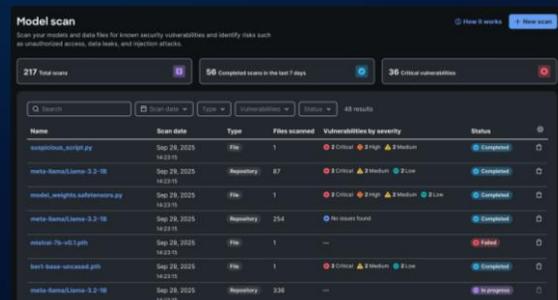


Detection

AI Supply Chain Risk Management

Scan for threats

Scan model files, repos, and MCP servers to proactively block malicious or unsafe AI assets before operations are impacted.



AI Model & App Validation

Detect the vulnerabilities

Identify safety and security vulnerabilities across models at scale with algorithmic red teaming technology.

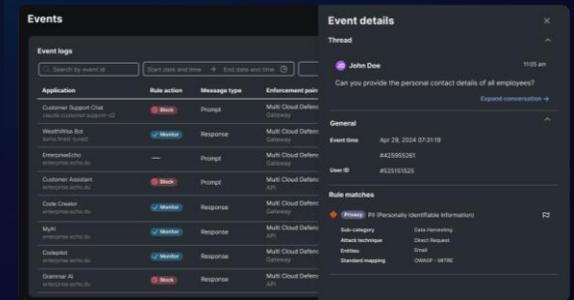


Protection

AI Runtime Protection

Mitigate threats in real time

Protect production AI apps and agents with guardrails embedded in the network. Block attacks and harmful responses in real time.



AI Defense Capabilities

Model Protection, Flexible Enforcement Options



Business Flows Mapped to Cyber Capabilities to Reduce Risk

Datacenter

APP-PCI Service to DB-PCI Backend

16 Security Gaps
10 Security Vendors



Capability driven outcomes reduce risk

Summary

- Understanding the adversary drives better defensive outcomes
- Assuming failure / breach for every control allows you to stay one step ahead
- Data analytics powered with business context uncovers hidden threats
- AI Threats exists for both user and applications
- Aligning executive drivers, understanding threats, risks to the business, existing investments, and business flows creates a prescriptive risk profile.
- Defenders its time to level up!

Capability driven outcomes reduce risk

We don't need to wait
for someone to get
burned to get a
warning label!



Let's get in front of it! Thank you!

If you want access to
the video presentation



Hope you enjoyed the event! 😊