

# Shadow AI

The Invisible Threat from your Most Productive Employees

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# Agenda

## What we will talk about

- [What is Shadow AI?](#)
- [The Productivity Paradox](#)
- [Risks](#)
- [Next Steps](#)

## What we won't talk about

These are real issues, but not for this session

- Environmental Costs of AI
- Data Sweatshops
- IP and training data



# What is Shadow AI?

Understanding the scope of the problem



## WHAT IS SHADOW AI?

*The use of AI tools, models, and services by employees without explicit organizational approval, oversight, or governance — extending shadow IT into a domain where data flows are opaque and outputs are non-deterministic.*

### Shadow IT

Unapproved software and hardware.  
Known risk category.  
Established detection.

### Shadow AI

Unapproved AI tools with opaque data flows.  
Non-deterministic outputs.  
Harder to detect.

### Sanctioned AI

Governed AI tools with data controls.  
Audit trails.  
Aligned to policy.



## Opaque Data Flows



- Unknown channels through your perimeter
- No audit trails – no records of processing activities
- You remain legally responsible



# Non-deterministic outputs



- Payroll calculations are deterministic
- Credit scores are based on probabilistic models
- AI queries to summarise or analyze contracts can produce different outputs



## Harder to Detect



- No inventory or software management
- Missing security tooling
- Detection only possible after an incident.



# The Productivity Paradox

Why do employees choose to use AI.



# Well Intentioned Dedicated Employees



## The WIDE error:

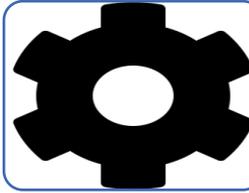
The use of unauthorised AI tools by employees to do their job better, faster, or more thoroughly — and the organization has not provided a governed alternative that meets their needs.



# Why employees use Shadow AI

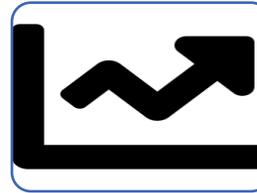
Shadow AI is a demand signal. It tells you where your governance has created a vacuum that employees are filling themselves.

The question is not how to stop them. The question is how to meet the need they're expressing.



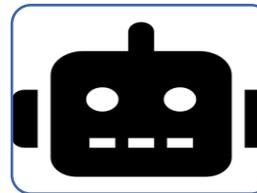
## Tool Friction

- Approved tools are slow, limited, hard to access, or nonexistent



## Productivity Pressure

- Deadlines outpace governance approval timelines



## AI Capability gap

- IT hasn't provided AI tools that match employee needs



## Blanket bans backfire

- Prohibition drives usage underground, not away



## Well Intentioned? Dedicated Soldier

### General Jack Ripper

- Acting in the national interest
- Has the tools to bypass command
- No personal gain

Result: Nuclear  
Confrontation





# Risks

What's at stake for your organization?



# The Risk Landscape



## Data Leakage

46% of organizations report internal data leaks through GenAI



## IP Exposure

Proprietary code, strategy docs, and trade secrets pasted into public models



## Compliance Gaps

Ungoverned use violates data protection, sectoral, and contractual obligations



## Model Reliance

Hallucinated outputs entering business decisions without validation



## Audit Blindness

No logs, no lineage, no way to respond to regulator inquiries



## Third-Party Risk

Free-tier AI tools with permissive data retention and training policies



# Agentic AI amplifies every risk

Agentic AI systems don't just respond to prompts — they take autonomous action within systems. They can browse, query databases, send emails, and execute code.

When these agents operate outside governance, the blast radius of a single incident expands from data exposure to active system manipulation.

## Prompt-based AI

Data in → Data out

## Agentic AI

Data in → Actions taken

## Shadow Agentic AI

Unknown data → Unknown actions

*Identity governance for AI entities: only 48% of organizations have controls*



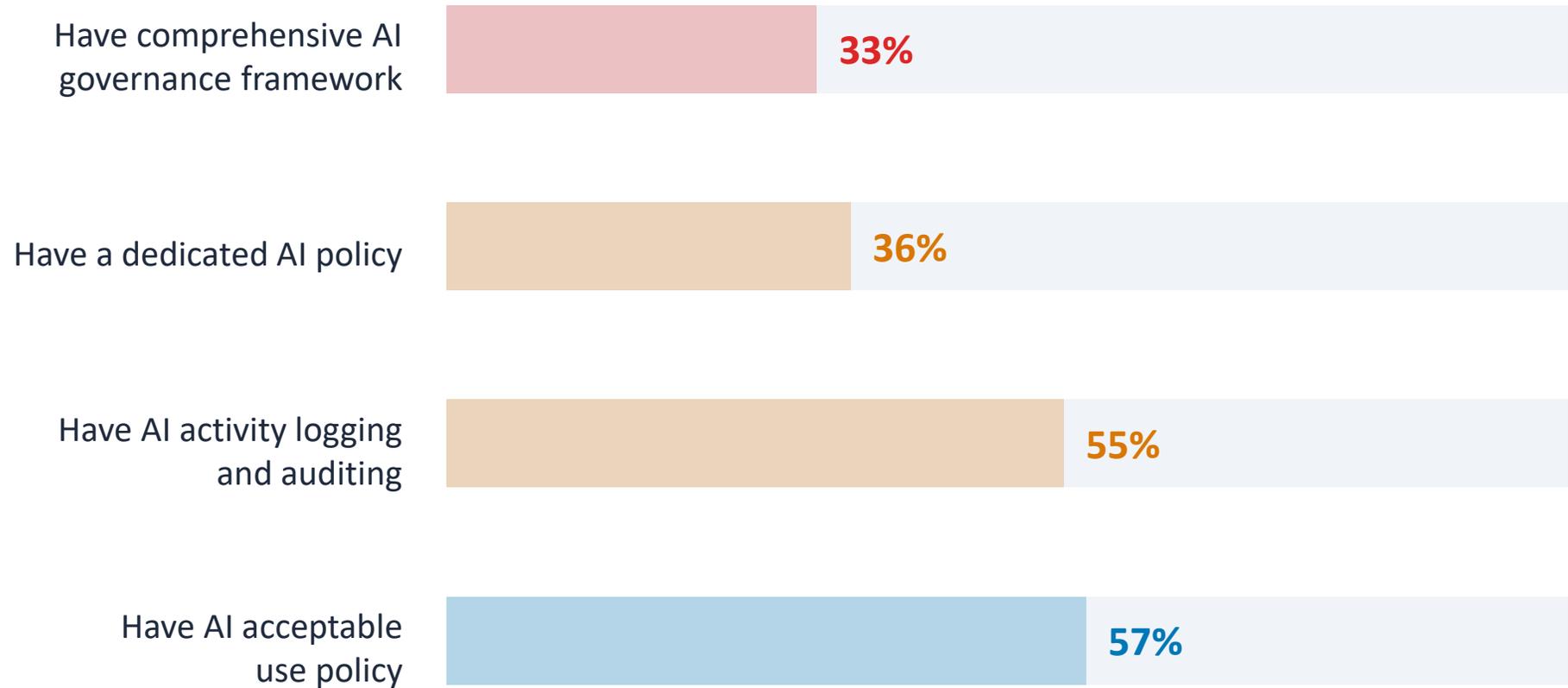
# Navigating a Regulatory Patchwork

<b>DEAD</b>	<b>AIDA (Bill C-27)</b>	Died with prorogation Jan 2025. Minister signalled "light, tight, right" replacement — AI regulation will be decoupled from privacy reform.
<b>IN FORCE</b>	<b>PIPEDA</b>	Still the federal private-sector privacy law since 2000. No AI-specific provisions, but consent and accountability principles apply to AI data processing.
<b>IN FORCE</b>	<b>Quebec Law 25</b>	Automated decision-making transparency requirements. Right to explanation. Fines up to \$25M or 4% global turnover.
<b>UPDATED</b>	<b>TB Directive on ADM</b>	Federal public-sector directive. Updated 2025 with stronger accountability, mandatory Algorithmic Impact Assessment. Compliance deadline June 2026.
<b>PUBLISHED</b>	<b>CAN/DGSI 101:2025</b>	National standard for ethical AI design and use. Risk management, ethics by design, continuous monitoring. Tailored for organizations <500 employees.

*Also: Voluntary Code of Conduct on Generative AI | Canadian AI Safety Institute (CAISI) | Alberta PIPA, BC PIPA*



# Addressing a Governance Gap



Sources: [6] ISACA 2025, [7] S&P Global Research 2025



# Next Steps

Mitigating risk to effectively use AI



# 1. Technical Detection



## AI Discovery & Inventory

Automated scanning for AI tool usage across cloud services, endpoints, and browser extensions. Build a living inventory.



## Network & DLP Monitoring

Monitor traffic to known AI endpoints. Deploy DLP rules to detect and block sensitive data in prompts and uploads.



## AI Gateway / Control Plane

Route all AI traffic through a central gateway. Apply policy, log interactions, and enforce data classification rules.



## Endpoint & Browser Controls

Browser extension policies, managed device restrictions, and application allow-listing to control access at the edge.



## 2. Organisational Governance



### AI Governance Committee

Cross-functional body: privacy, security, legal, business, HR. Centralized policy, federated execution. Meets monthly minimum.



### Acceptable Use Policy

Approved tool catalogue, data sharing rules, prohibited use cases. Aligned with CAN/DGSI 101:2025 and PIPEDA principles.



### Risk-Based Classification

Tier AI use by data sensitivity and impact. Map to privacy impact assessments required under Quebec Law 25.



### Training & Awareness

Mandatory AI literacy program. Not just rules — teach employees why governance matters and how to use sandboxes.



### 3. Board-Level Accountability

Shadow AI is not an IT problem. It is a governance risk that belongs at the board table.

- CPO/CISO reporting directly on AI risk metrics
- AI risk integrated into enterprise risk register
- Quarterly shadow AI exposure reports to audit committee
- Fiduciary duty framing: directors' duty of care extends to AI governance



# 4. Zero-Trust Architecture for AI

## Never Trust, Always Verify

Every AI interaction authenticated. No implicit trust based on network location or prior access.

## Least-Privilege Access

AI tools get only the data access required for each specific task. No blanket permissions.

## Continuous Monitoring

Real-time logging of all AI prompts, responses, and data flows. Anomaly detection on usage patterns.

## Granular Conditional Access

Restrict by user role, device posture, data classification, and feature (e.g., block file uploads to AI tools).



# 5 steps to a governed AI capability

**01**

**Discover**

Audit your AI landscape. You can't govern what you can't see.

**02**

**Assess**

Risk-tier by data sensitivity and impact. Map to PIAs.

**03**

**Govern**

Policy, committee, acceptable use. Align to CAN/DGSI 101:2025.

**04**

**Enable**

Deploy sandboxes. Enterprise AI with DLP, logging, and guardrails.

**05**

**Monitor**

Continuous detection. Zero-trust. Quarterly board reporting.



# Key Takeaways

- Shadow AI is a demand signal, not just a threat. Meet the need.
- Start with detection. You can't govern what you can't see.
- Move from sanctions to providing governed AI alternatives that work — starting with sandboxes you control.
- Board accountability is non-negotiable. This is a fiduciary issue.
- Canada's regulatory patchwork means you must govern proactively — don't wait for AIDA's replacement.



# Thank you!

Q & A

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