

The background features a dark teal gradient at the top and bottom. The central area is a dark brown/black gradient with a vibrant, abstract digital pattern on the right side. This pattern consists of numerous overlapping, semi-transparent lines and shapes in shades of orange, yellow, and light blue, creating a sense of motion and depth, reminiscent of data streams or a futuristic interface.

# New Age Enterprise Security Playbook: First 100 Days

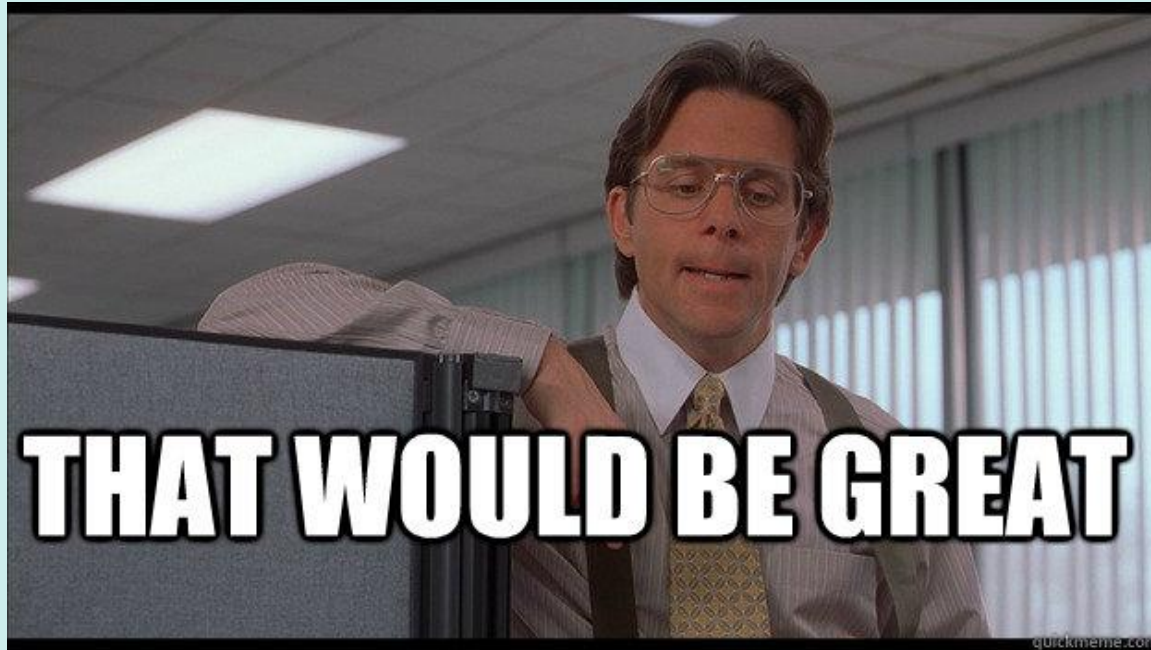
Dominic Vogel  
Chief Security Strategist, Cyber.SC

# Who is this clown??

- Current:
  - Chief Security Strategist, Cyber.SC
- Previous:
  - Security Strategist (Contractor), Health Services Authority
  - Cyber Security Contractor, TELUS (BC Hydro)
  - Information Security Team Lead, First West Credit Union
  - Senior Security Consultant, Grant Thornton
  - Global Security Administrator, CHC Helicopter
- Frequent security commentator radio/TV/social media



# Introducing: the Know-It All CIO




# Effective Security: Five Pillars



- Create positive and effective security culture
- Make secure solution easier than non-secure business process
- Avoid knee-jerk reactions to security threats
- Develop risk-based security approach
- Foster enduring internal business relationships

# Know-It All CIO – Security Culture



**CIO: Everyone needs to complete the security awareness training except me because I am so damn brilliant**

**Me: I think we have different interpretations of the word “everyone”...and “brilliant”**

# Security Culture

- Create and foster organic culture
- Two pronged: top-down & bottom-up
- Positive attitudes
- Educate not shame
- Embrace humility



# Discussion: Security Culture

Time to share!

- **Success (or horror!) stories**
- **Lessons learned**
- **Ingredients for success; pitfalls to avoid**
- **Questions & comments**



# Know-It All CIO – Complexity



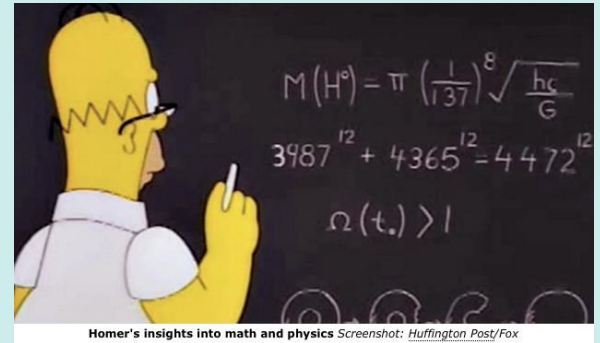
**CIO: We need email encryption. Solution X does email encryption. Buy Solution X. Damn I'm handsome!**

**Me: (face buried in palms) I should go check my lottery tickets**



# Conquer Complexity

- Make secure solution easy
- Secure processes ignored otherwise
- Define business problem
- Gather business requirements
- Communicate with business leaders



# Operations Complexity: Alert Overload

- Security is not “chasing alerts”
- Detection efficiency and accuracy
- Only 4% alerts typically investigated
- Focus on data value rather than volume
- Choose fewest number of key data sources



# Discussion: Conquering Complexity

Time to share!

- **Success (or horror!) stories**
- **Lessons learned**
- **Ingredients for success; pitfalls to avoid**
- **Questions & comments**



# Know-It All CIO – Knee Jerk Reactions



**CIO: Block DropBox! Now we don't have to worry about data leaving to the cloud thingy....squirrel!**

**Me: Where is my bottle of aspirin?**

# Lowest Form of Life (other than Donald Trump)



**If your security program is focused on reacting to news of the last data breach, you've all but ensured that you'll fall victim to the next data breach.**

# Cap the Knee-Jerk Reactions

- Focus building resilience (people, process, technology)
- Knee-jerk reactions more damaging
- Assess and solve problems holistically
- Stop focusing on the “threat du jour”
- Risk prioritization – important assets



# Discussion: Knee-Jerk Reactions

Time to share!

- **Success (or horror!) stories**
- **Lessons learned**
- **Ingredients for success; pitfalls to avoid**
- **Questions & comments**



# Know-It All CIO – Handling Risk is Easy!

**CIO: I've told the board and the CEO that we have 100% security and that the risk of a data breach is zero. We are tighter than Fort Knox baby!**

**Me: You would have made an excellent grave-digger**



# Risk-based Security – Governance Frameworks



- Frameworks provide the blueprint for building security
- Define & prioritize tasks
- Manage cyber risk intelligently
- Prevent a haphazard approach to information security
- Reduce potential gaps in security efforts

# Risk-based Security – NIST CSF Framework



- High-level in scope; very concise
- Focuses on how to assess and prioritize security functions
- Useful to achieve C-Suite buy-in
- Flexible in its implementation; combine with CIS Top 20
- Builds on (and does not replace) existing security standards

# Risk-based Security – NIST CSF Framework



# Risk-based Security

- Do not take the old school “theoretical” approach
- Focus on critical data assets (deliver high ROI)
- Achieving 100% risk free environment is impossible
- Standardize on value at risk model such as FAIR
- Executives provided with actionable data about cyber risks
- Outcome: increase in business and greater efficiency

# Discussion: Risk-based Security

Time to share!

- **Success (or horror!) stories**
- **Lessons learned**
- **Ingredients for success; pitfalls to avoid**
- **Questions & comments**



# Know-It All CIO – Relationships



**CIO: Who gave you permission to speak to the VP of Operations? How dare you disobey the rigid hierarchy. I am the voice of security in this organization! You only speak when spoken to.**

**Me: Your fly is down...**

# Build Business Relationships

- Get out of your damn ivory tower (or boiler room)
- Drop “no” from your vocabulary
- Develop rapport as trusted business advisor
- Deliver effective and sustainable security



# Discussion: Building Relationships

Time to share!

- **Success (or horror!) stories**
- **Lessons learned**
- **Ingredients for success; pitfalls to avoid**
- **Questions & comments**





# Key Outcomes – Make Security Easy

- Overcome obstacle and break down silos
- Increase organizational resiliency
- Seamless collaboration
- Greater value for security dollars
- Increase in business and greater efficiency
- Cannot please everyone



Thank you! Any questions?



# How to Contact Me...if you want...

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