

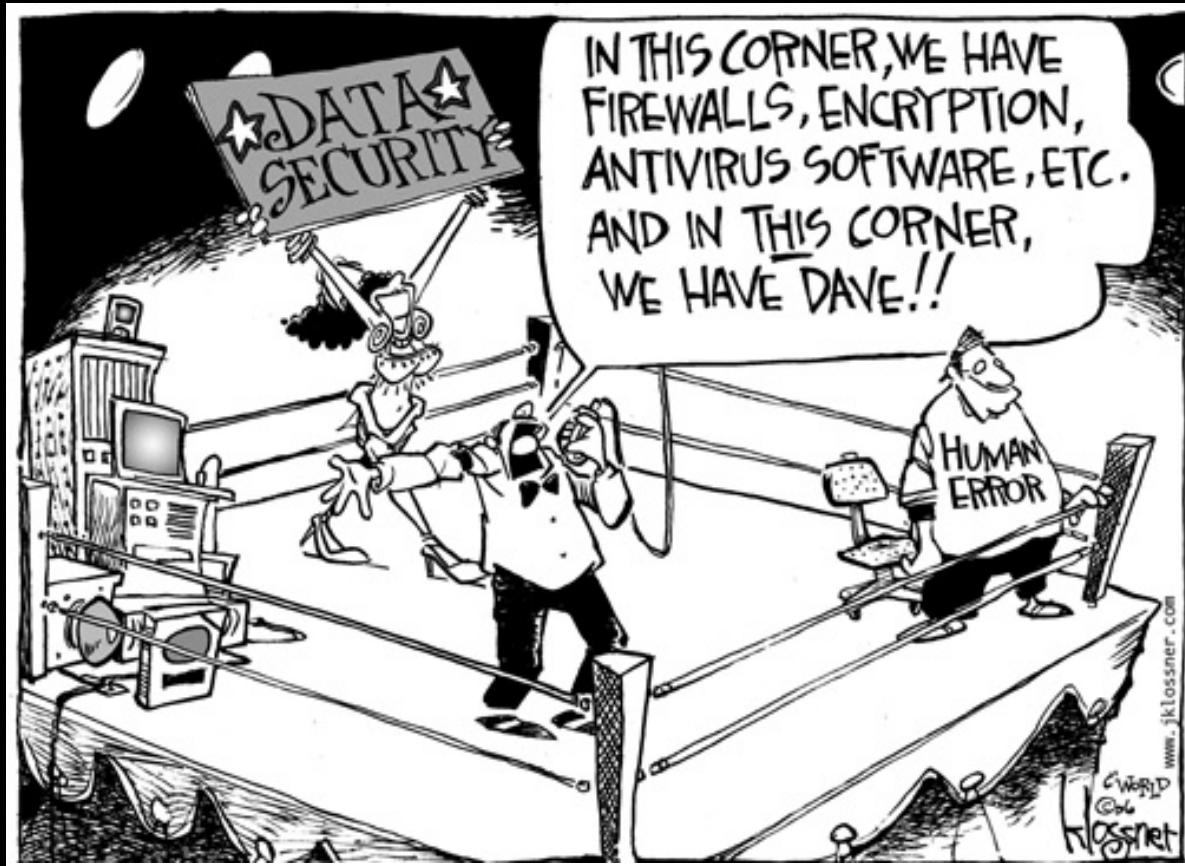
# Life on the Edge point

*Winning the Battle against Cyber attacks*

**John Beal – Endpoint Security and SaaS Leader  
Security Systems Software**

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## RISK INNOVATION



**73%** of firms discovered cloud usage outside of security policies



**11.6M** mobile devices are infected at any given time

Sources: 2013, IDC US Cloud Security Survey; 2015, IBM X-Force

## What are we doing about it?

- Adding another tool
- Hoping it's not me
- Building more barricades
- Skipping the basics
- Ignoring privileges
- Blocking the cloud
- Betting on BYOS



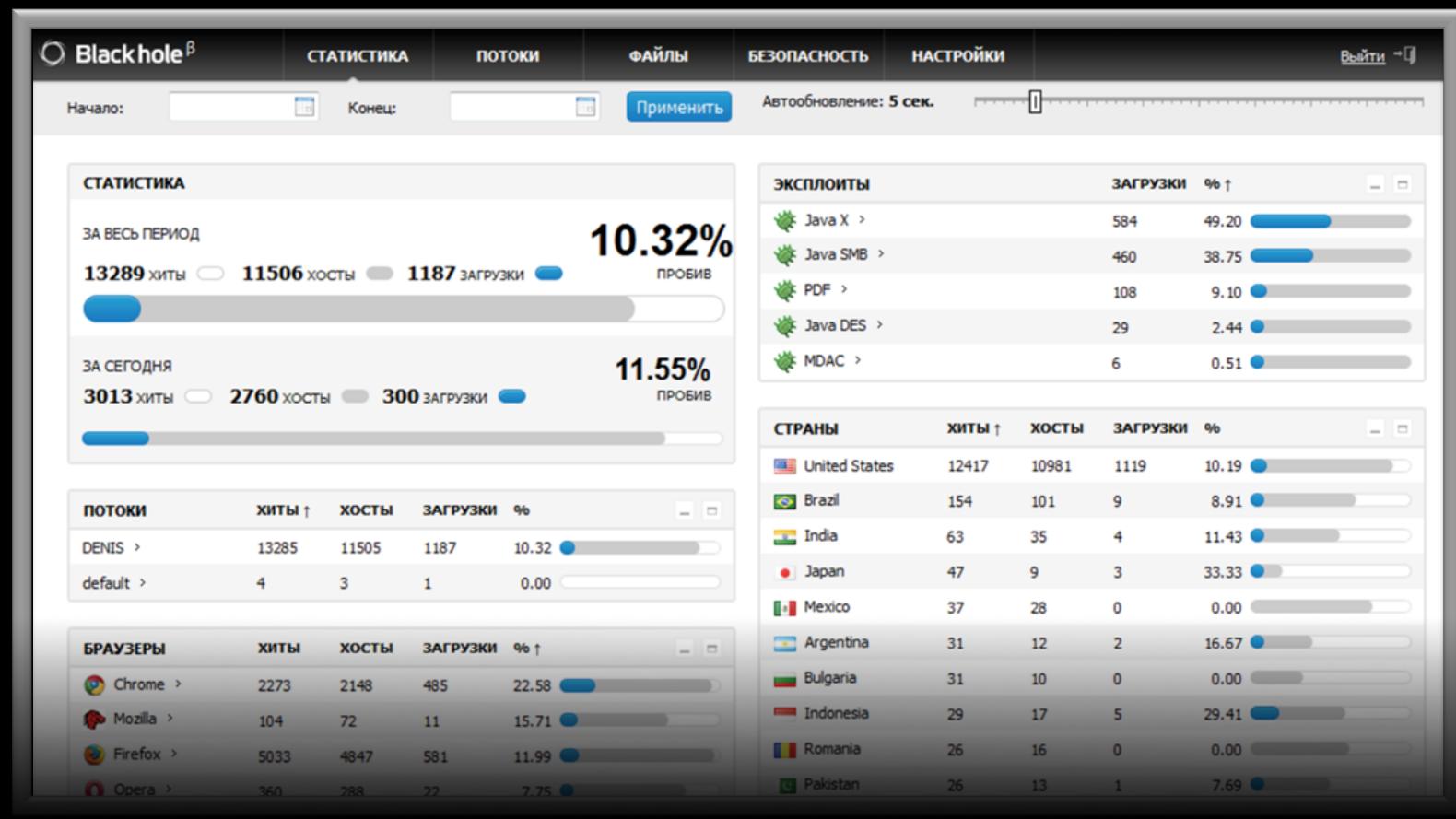


# A NEW APPROACH TO SECURITY

Security requires  
**Collaboration**



# Cyber criminals use BUSINESS INTELLIGENCE



# IBM X-Force® Research and Development

*Expert analysis and data sharing on the global threat landscape*

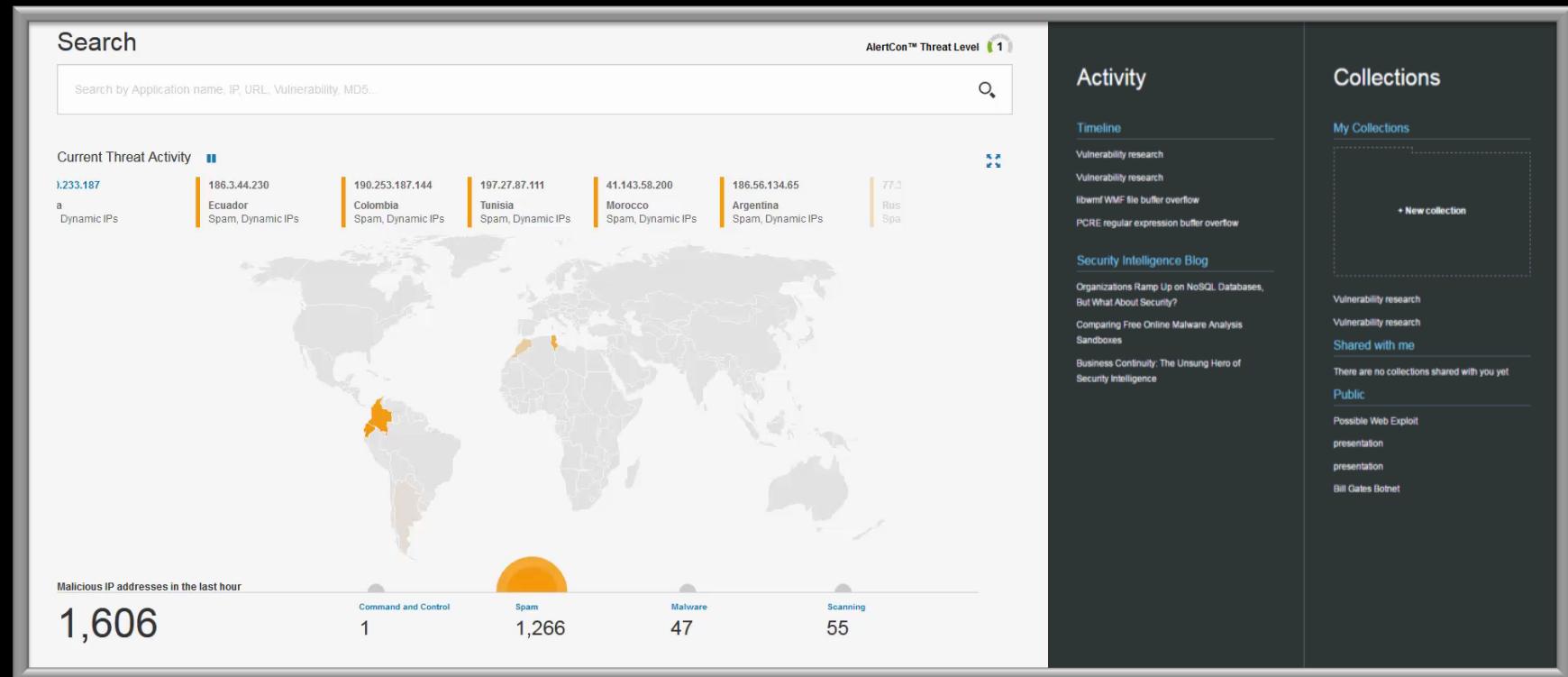


## The IBM X-Force Mission

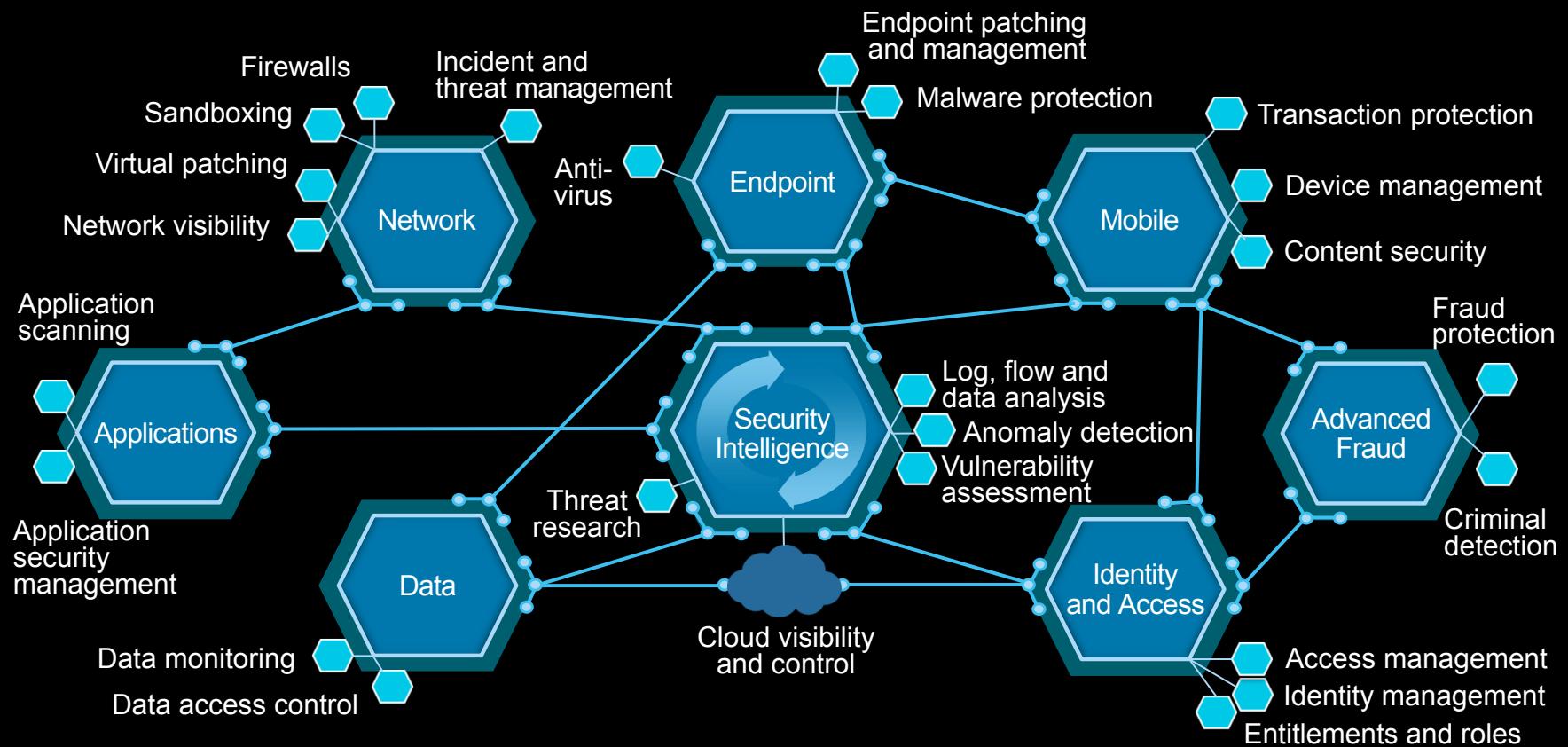
- **Monitor** and evaluate the rapidly changing threat landscape
- **Research** new attack techniques and develop protection for tomorrow's security challenges
- **Educate** our customers and the general public
- **Integrate** and distribute Threat Protection and Intelligence to make IBM solutions smarter

# Collaborate more effectively than the hackers

[xforce.ibmcloud.com](http://xforce.ibmcloud.com)



# Establish security as an immune system



## IBM understands the demands of managing a global heterogeneous IT infrastructure

- **433,000 IBM employees** in over 120 countries.
- Deployment to over **750,000 endpoints**
- Drive savings well above our initial **US \$10million estimate**
- A **78 per cent decrease** in endpoint security issues
- IBM patches itself in under 48Hrs
- IBM maintains 24/7 Security Compliance on or off the network.



## IBM's Unified Endpoint Management :

### **Any device.**

Identify and respond to any device accessing your corporate data—regardless of what type it is or whether it's personal or corporate-owned.

### **Any location.**

Manage and secure every unique device—whether it's on or off your corporate network—anywhere on the planet.

### **Any time.**

Get real-time visibility and control of every device on your network. Find and fix problems in minutes—before they become major disruptions.



Clients often discover  
**35% more endpoints**  
connecting to their corporate  
data than previously identified



**250,000**  
The number of endpoints  
that can be managed in any  
location across the globe—  
all from a single server



**Up to 90% faster**  
deployment time for  
patches and upgrades

## IBM Bigfix's Unique Architecture:

### Single intelligent agent

- Continuous self-assessment
- Continuous policy enforcement
- Minimal system impact (<2% CPU, <10MB RAM)



### Flexible policy language (Fixlets)

- Thousands of out-of-the-box policies
- Best practices for operations and security
- Simple custom policy authoring
- Highly extensible/applicable across all platforms



### Single server and console

- Highly secure, highly available
- Aggregates data, analyzes and reports
- Manages up to 250K endpoints per server



### Lightweight, easily configurable infrastructure

- Designate agent as a relay or discovery point in minutes
- Provides built-in redundancy
- Leverages existing systems/shared infrastructure



# Roll out security on 100,000 devices in 6 weeks

*IBM internal example*

The image shows a mobile security dashboard titled "My Alert Center" with a timestamp of "Last Analyzed: 10/02/2015 15:09 EST". The dashboard displays various device status metrics:

Category	Count	Details
Malware Detected	2	Devices
No Device Passcode	2	Devices
Not Enrolled	3	Devices
Corporate Devices	6	Devices
Location Service Disabled	8	Devices
Location Service Enabled	33	Devices
BYOD/Personal Devices	30	Devices
Android Devices	33	Devices

A "View more" button is located below the grid. A blue banner at the bottom of the dashboard reads "Enforce mobile compliance". To the left of the dashboard is a graphic showing a grid of colored squares with the text "Personal and Consumer" and "Enterprise". To the right is a graphic of a city skyline with a cloud icon. In the bottom right corner, there is a graphic of three hexagons labeled "Mobile", "Endpoint", and "Advanced Fraud".

## MobileFirst Protect: enabling devices, apps, and content

- ✓ Proven delivery approach with both on-premise and cloud-based EMM offering
- ✓ Securely enables mobile productivity without burdening end-user experience
- ✓ Seamlessly integrates with all of your existing infrastructure
- ✓ Simple & fast with an exceptional customer experience

*Because of HIPAA issues regarding personal student information and records, the ability to remotely lock and wipe any lost devices provides an added layer of security to iPads used in therapy and other clinical settings. We feel confident knowing our devices are always secure.*

~Beth Greer, Bancroft



### Client: Bancroft

**300+**

Number of iPads used by clients and staff

**15 - 20**

Hours of monthly IT time saved

**<5 Minutes**

The amount of time to securely enroll a new device

**300+**

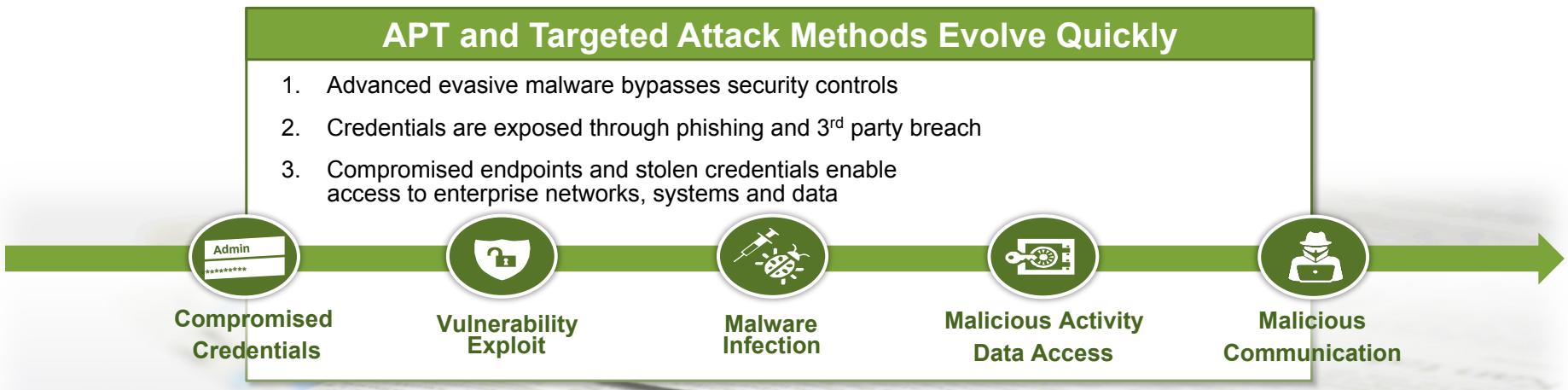
The number of educational and clinical apps managed

**1**

Number of consoles needed to securely manage all iPads

## Advanced Malware & Endpoint Protection

*Despite existing controls, employee endpoints are compromised and are used as pivot points into the enterprise network*



Who Hacked Sony? New Report Raises More Questions

JPMorgan Chase Breach Puts Renewed Focus on Malware A

A \$1Billion APT Attack – Carbanak May Just Be the Biggest Cyber Heist Ever

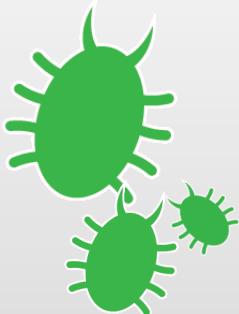
## As Mobile Grows, Threats Grow



In 2014 the number of mobile phones (**7.3 billion**) will exceed the number of people on the planet (**7 billion**)<sup>1</sup>



**138 billion** apps were downloaded in 2014<sup>2</sup>. By 2017 **50%** of employers will require BYOD<sup>3</sup>.



Mobile malware is growing. Malicious code is infecting **>11.6 million** mobile devices at any given time<sup>4</sup>.



Mobile devices and the apps we rely on are under attack. **97%** and **87%** of top paid Android and iOS apps have been hacked<sup>5</sup>.

*Preemptive, multi-layered protection against advanced malware & credentials theft*



### Effective Real-Time Protection

*Using multiple layers of defense to break the threat lifecycle*



### Zero-day Threat Protection

*Leveraging a positive behavior-based model of trusted application execution*



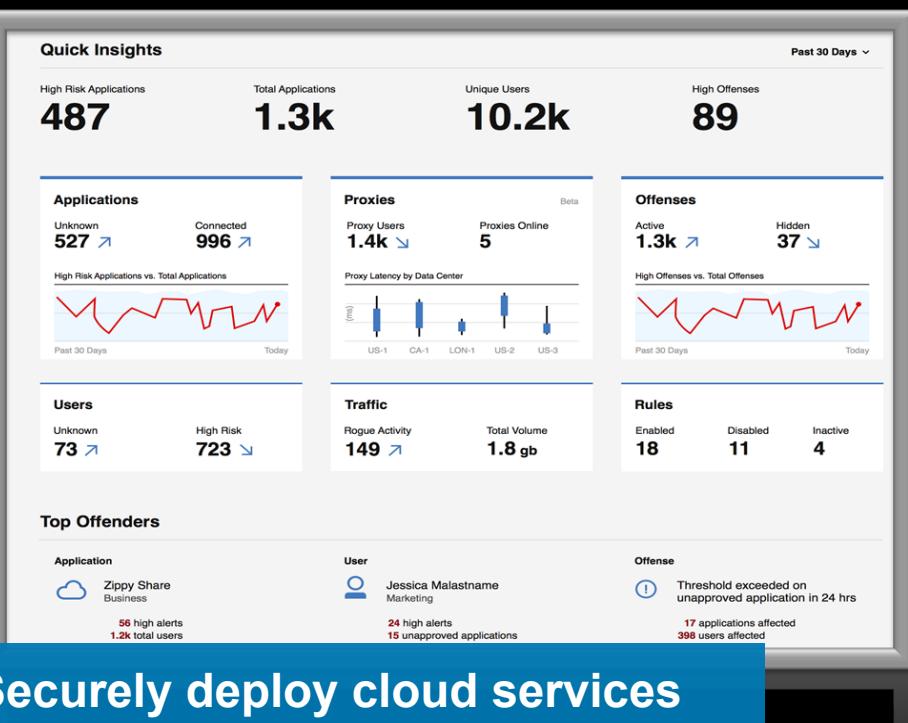
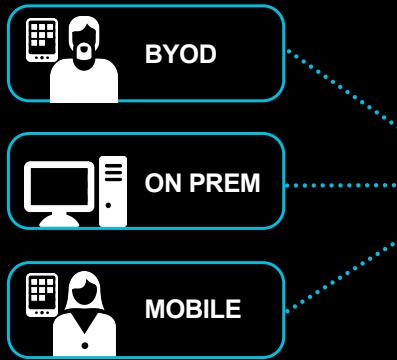
### Security Analysis and Management Services

*Provided by IBM Trusteer security experts*



# Embrace the cloud but not the risk

## EMPLOYEES



Securely deploy cloud services

## RISKY APPS



## APPROVED APPS



## A new SaaS solution to help securely deploy cloud services



## Why IBM?

### IBM's Unified Device Mgt, is a UNIQUE solution in the market today

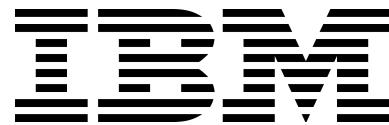
- True Cross platform solution: 90 supported OS'es: Unix, Linux, Mac, Windows and Mobile.
- Real Time Visibility and Control: distributed Intelligence. **This is NOT Scan and Poll!**
- 1 “Pane of glass” single console view for everything, across everything
- Untouched Scalability: 250,000 end points, 1 single management server.

### Why does that matter and Who cares?

- Whether server, desktop, or both: we typically replace 8-12 other agent based tools Tool consolidation addresses: Silo management, visibility gaps, and growing costs of multiple tools (one customer has 62 different tools to manage servers)
- Unified Device Management is extremely lightweight and fast to deploy: services impact is light and predictable
- Customers continue to struggle with security Threats. IBM is the cure!

Incumbent systems can't 'see' all endpoints – And Customers can't fix what they can't see!

## For more information



[www.unifiedendpointmanagement.com](http://www.unifiedendpointmanagement.com)



<https://twitter.com/IBMEndpoint>



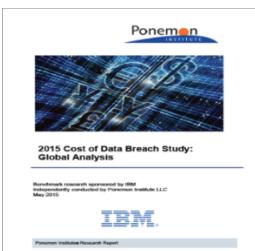
<https://www.youtube.com/IBMEndpoint/playlists>



## Learn more about IBM Security



Learn more! Download the  
[\*\*2015 Cyber Security Intelligence Index\*\*](#)



2015 Ponemon Cost of Data Breach  
[\*\*http://www.ibm.com/security/data-breach\*\*](http://www.ibm.com/security/data-breach)



Download: IDC Canada: Determining How  
Much to Spend on your IT Security.  
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