

# Where is the true value in Security and how do you make it deliver Privacy?

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.....any effort to protect private infrastructure and assets—whether physical or virtual—"is more a matter of business models and regulation ... than of technology."

Ross Anderson, Professor of Security Engineering University of Cambridge,



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### It's all about risk management

- Clients are keen to understand the risk to their organization:
  - Strategic Risk
  - Financial Risk
  - Reputational Risk
  - IP Risk
  - Identity breach Risk
  - Regulatory Risk (SOX, Privacy Regs etc.)
  - Corporate Liability
  - Availability Risk
  - Hostile geo-political Risk

There are four major categories of dealing with risk:

- Avoidance (eliminate, withdraw from or not become involved)
- Reduction (optimize mitigate)
- Sharing (transfer outsource or insure)
- Retention (accept and budget)

I need to understand the possible risk to my business (impact on profit, brand reputation)and how to manage it

### Challenges in managing the risk

- Changing threats: increasingly dynamic and advanced threats
- Limited IT resources: these may not be IT security staff strong IT security personnel have become costly to hire and retain
- **Demonstrating value:** Pressure to demonstrate risk reduction, compliance and adherence to best practices
- Increasing complexity: Threat and risk complexity leading to increased technology and process complexity
- Increased expenditure: training and capital expenditure increases while value over time quickly decreases
- Operating costs: need to reduce operating costs while improving services
- Need to be ahead of the threat proactive versus reactive

Because we put cyber on the front of it, is it new?

### Cyber Crime Anatomy



### How to measure risk management success

- Cyber security model needs to be risk based
  - No silver bullet or infinite funding model
- Risk = Threat x Vulnerability x Impact (Not new)
- Can't change the threat
- Can change the vulnerability (lots of definitions and therefore options)
  - A weakness in design, implementation, operation or internal control (ISACA)
- Can reduce the impact
  - greatest reduction in data breach costs by having a strong security posture, incident response plan and CISO appointment (Ponemon)
- Determine KPI's



### Global Threat – Global SOC







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### At the business level

#### **Enable business**

 Develop security services for innovative business models and new technologies

#### **Build a trust relationship**

- Report regularly on evidences & trends
- Define security service catalog for projects

#### Manage risks proactively

- · Carry out risk assessment and manage vulnerabilities
- Implement pro-actively security measures

#### Comply with given standards

Enforce laws & regulationsDefine & comply with corporate rules

#### React to audit findings

- Fix red issues raised by auditors efficiently
- React to major incidents

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### SAS Analytics – Visual Analyzer



### **Business Intelligence and Showing Value**



## Thank You

